



STATE OF WASHINGTON  
Department of Labor and  
Industry  
SOLE SOURCE POSTING

March 15, 2024

The Washington State Department of Labor and Industry, contemplates awarding a sole source contract to First Databank, Inc. for utilizing their Licensed Solutions for the purposes of processing and adjudicating Workers Compensation claims and providing prospective and retrospective drug utilization review services related to such claims.

As a proprietary database, First Databank is the leading provider of clinical and descriptive drug knowledge that's integrated into every major health information system used by every payor and provider who prescribes, pays, or reimburses for FDA-approved prescription medications. The original license agreement originated on March 24, 1987.

Department of Labor and Industry will enter into a ONE (1) YEAR contract with First Databank, Inc. The contract will be issued on or after April 1, 2024 and will continue for a ONE (1) YEAR initial term. The cost of this ONE year contract is outlined in the below License Fee Schedule as provided by First Databank, Inc.

**License Fee Schedule:**

	4/1/2024 to 3/31/2025	4/1/2025 to 3/31/2026	4/1/2026 to 3/31/2027
Annual License Fee for <b>FDB MEDKNOWLEDGE, Enhanced Package</b> for use as defined in Exhibit 1, Section B:			
Covers up to 50,000 claims per month	\$ 60,140	\$ 62,700	\$ 65,360
50,001 – 200,000 claims per month	\$ 88,040	\$ 91,790	\$ 82,130
200,001 – 2,000,000 claims per month	\$125,897	\$131,260	\$117,446

Note that The Annual License Fee for the Fee Term beginning April 1, 2024 and ending March 31, 2025 is based upon up to 50,000 Workers Compensation claims per month. License Fees for future Fee Terms will be based upon the current volumes.

Department of Labor and Industry may opt to extend the contract for an additional FIVE (5) times in ONE (1) YEAR INCREMENTS if required. Department of Labor and Industry determines that each optional additional ONE YEAR EXTENSION would result in equal (and/or slightly higher) consideration being added to the total contract value.

Offerors contemplating the above requirements are required to submit capability statements detailing their ability to meet the state's requirements within five (5) working days of this announcement.

Capability statements should address the following state requirements:

- Contractor will need to have a proven ability to provide National Drug Codes pricing information.
- Contracts will need expertise in clinical and descriptive drug knowledge.
- Contractor will need to be integrated into every major health information system used for Federal Drug Administration approved prescription medications.
- Contractor will need expertise in developing and integrating medical knowledge into healthcare information systems.
- Contractor will need experience in facilitating the flow of prescriptions between prescribers, payers and pharmacies.
- Contractor will need to provide the most up-to-date and reliable drug pricing information available.
- Contractor will need expertise in improving drug claims processing, analysis and evaluation.

In the absence of other qualified sources, it is the state's intent to make a sole source award of the contract. To submit capability statements or for questions, contact:

Name: Brad Allison

Phone: 360.902.6611

Email: [Brad.allison@LNI.wa.gov](mailto:Brad.allison@LNI.wa.gov)