Risk		Market share based on Accident, Medical Aid, an	u Stay at Work prem	iiuiiis	1
ALL CLASSIFICATIONS	Risk	*Examples of Businesses within the Class	Total	Retro	Market
AGRICULTURE	Class	, p. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	Premium	Premium	Share
Map Wegetable Farms - Machine Harvest 9,667,045 3,105,043 32,118	ALL CLAS	SSIFICATIONS	\$2,145,189,646	\$756,895,721	35.3%
Map Wegetable Farms - Machine Harvest 9,667,045 3,105,043 32,118					
4803 Orchards 44,340,468 20,397,021 46,0% 4804 Egg & Poultry Farms 2,172,953 584,067 26,9% 4805 Nurseries & Shellish Farms 7,663,014 2,710,857 35,4% 4806 Hand Harvesting; Berries, Nuts, Flowers 503,476 229,840 50.2% 4808 Diversified Field Crops & Cereal Grains 10,189,371 20,282,360 50.2% 4809 Greenhouses & Mushroom Farms 6,230,987 263,731 4.2% 4810 Vegetable Farms - Hand Harvest 2,752,589 167,189 6.1% 4811 Hop & Mint Farms 6,524,362 1,421,806 21,8% 4812 Fish & Shellish Hatcheries 503,806 26,375 5.2% 4813 Vineyards 3,321,716 732,240 21,8% 4813 Vineyards 3,321,716 732,240 21,8% 7301 Dairy Farms 9,730,741 4,777,264 49,1% 7302 Livestock Farms & Stables 3,843,430 30,404 43,301 14,3% <th>AGRICU</th> <th>TURE</th> <th>\$107,726,872</th> <th>\$36,957,334</th> <th>34.3%</th>	AGRICU	TURE	\$107,726,872	\$36,957,334	34.3%
4803 Orchards 44,340,468 20,397,021 46,0% 4804 Egg & Poultry Farms 2,172,953 584,067 26,9% 4805 Nurseries & Shellish Farms 7,663,014 2,710,857 35,4% 4806 Hand Harvesting; Berries, Nuts, Flowers 503,476 229,840 50.2% 4808 Diversified Field Crops & Cereal Grains 10,189,371 20,282,360 50.2% 4809 Greenhouses & Mushroom Farms 6,230,987 263,731 4.2% 4810 Vegetable Farms - Hand Harvest 2,752,589 167,189 6.1% 4811 Hop & Mint Farms 6,524,362 1,421,806 21,8% 4812 Fish & Shellish Hatcheries 503,806 26,375 5.2% 4813 Vineyards 3,321,716 732,240 21,8% 4813 Vineyards 3,321,716 732,240 21,8% 7301 Dairy Farms 9,730,741 4,777,264 49,1% 7302 Livestock Farms & Stables 3,843,430 30,404 43,301 14,3% <td>4802</td> <td>Vegetable Farms - Machine Harvest</td> <td>9,667,045</td> <td>3,105,043</td> <td>32.1%</td>	4802	Vegetable Farms - Machine Harvest	9,667,045	3,105,043	32.1%
4805 Nurseries & Shellfish Farms 7,663,014 2,710,857 35.4% 4806 Hand Harvesting: Berries, Nuts, Flowers 503,476 252,840 50.2% 4808 Diversified Field Crops & Cereal Grains 10,189,371 20,82,236 20.4% 4809 Greenhouses & Mushroom Farms 6,230,987 263,731 4.2% 4810 Vegetable Farms - Hand Harvest 2,752,589 16,7189 6,17,189 6,17,189 6,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,17,189 16,189 18,189 26,189 26,189 26,189 26,189 26,189 26,189 26,189 26,189	4803		44,340,468	20,397,021	46.0%
4806 Hand Harvesting: Berries, Nuts, Flowers 503,476 252,840 50.28	4804	Egg & Poultry Farms	2,172,963	584,067	26.9%
4808 Diversified Field Crops & Cereal Grains 10.189,371 2,082,236 20.4% 4809 Greenhouses & Mushroom Farms 6,230,987 263,731 4.2% 4810 Vegetable Farms - Hand Harvest 2,752,599 167,189 6.1% 4811 Hop & Mint Farms 6,524,362 1,421,806 21.8% 4812 Fish & Shellfish Hatcheries 503,806 26,375 5.2% 4813 Vineyards 3,321,716 773,240 21.8% 7301 Dairy Farms 9,730,741 4,777,226 49.1% 7302 Livestock Farms & Stables 3,824,320 477,226 49.1% 7307 Tree Farms 302,014 43,301 14.3% 7307 Tree Farms 302,014 43,301 14.3% 7307 Tree Farms & Stables 3,824,320 30,2014 43,301 14.3% 74,777,226 7307 74,141,339 80.6% 7307 74,141,339 80.6% 7307 74,141,339 80.6% 7307 74,141,339 80.6% 7307 74,141,339 80.6% 7307 74,141,339 80.6% 7308	4805	Nurseries & Shellfish Farms	7,663,014	2,710,857	35.4%
4810 Vegetable Farms - Hand Harvest 2,752,589 167,189 6.184 6.284	4806	Hand Harvesting: Berries, Nuts, Flowers	503,476	252,840	50.2%
4810 Vegetable Farms - Hand Harvest 2,752,589 167,189 6.18/4 4811 Hop & Mint Farms 6,524,362 1,421,806 22.8% 4812 Fish & Shellfish Hatcheries 503,806 26,375 5.2% 4813 Vineyards 3,321,716 723,240 21.8% 7301 Dairy Farms 9,730,741 4,777,226 49.1% 7307 Tree Farms 302,014 43,301 14.3% FOREST PRODUCTS \$50,115,643 \$26,839,636 53.6% 1002 Sawmills & Automated Shake & Shingle Mills 5,140,937 4,141,339 80.6% 1003 Pole Yards & Log Home Manufacturing 621,655 548,065 88.2% 1004 Log Storage or Sorting Yards 128,655 43,468 3.8% 1005 Shake & Shingle Mills - Non-automated - - - 0.0% 2401 Pulg & Paper Goods Manufacturing, N.O.C. 7,078,647 4,959,388 70.15 2903 Wood Products Manufacturing, N.O.C. 14,855,243 9,30,721 6.	4808	Diversified Field Crops & Cereal Grains	10,189,371	2,082,236	20.4%
4811 Hop & Mint Farms 6,524,362 1,421,806 21.8% 4812 Fish & Shellfish Hatcheries 503,806 26,375 5.2% 4813 Vineyards 3,321,716 723,240 21.8% 7301 Dairy Farms 9,730,741 4,777,226 49,1% 7302 Livestock Farms & Stables 3,824,320 402,402 10.5% 7307 Tree Farms 302,014 43,301 14.3% FOREST PRODUCTS \$50,115,643 \$26,839,636 53.6% FOREST PRODUCTS \$50,115,643 \$26,839,636 53.6% 1002 Sawmills & Automated Shake & Shingle Mills 5,140,937 4,141,339 80.6% 1003 Pole Yards & Log Home Manufacturing 621,655 548,065 88.2% 1004 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle Mills - Non-automated - - 0.0% 2010 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle M	4809	Greenhouses & Mushroom Farms	6,230,987	263,731	4.2%
4811 Hop & Mint Farms 6,524,362 1,421,806 21.8% 4812 Fish & Shellfish Hatcheries 503,806 26,375 5.2% 4813 Vineyards 3,321,716 723,240 21.8% 7301 Dairy Farms 9,730,741 4,777,226 49,1% 7302 Livestock Farms & Stables 3,824,320 402,402 10.5% 7307 Tree Farms 302,014 43,301 14.3% FOREST PRODUCTS \$50,115,643 \$26,839,636 53.6% FOREST PRODUCTS \$50,115,643 \$26,839,636 53.6% 1002 Sawmills & Automated Shake & Shingle Mills 5,140,937 4,141,339 80.6% 1003 Pole Yards & Log Home Manufacturing 621,655 548,065 88.2% 1004 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle Mills - Non-automated - - 0.0% 2010 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle M	4810	Vegetable Farms - Hand Harvest	2,752,589	167,189	6.1%
4812 Fish & Shellfish Hatcheries 503,806 26,375 5,28 4813 Vineyards 3,321,716 723,240 21.8% 7301 Dairy Farms 9,730,741 4,772,261 49,18 7302 Livestock Farms & Stables 3,824,320 402,402 10.5% 7307 Tree Farms 302,014 43,301 14.3% FOREST PRODUCTS \$50,115,643 \$26,839,636 53.6% 1002 Sawmills & Automated Shake & Shingle Mills 5,140,937 4,141,339 80.6% 1003 Pole Yards & Log Home Manufacturing 621,655 548,065 82.2% 1004 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle Mills - Non-automated - - - 0.0% 2401 Pulp & Paper Goods Manufacturing - NO.C. 7,078,647 4,959,388 70.1% 2903 Wood Products Manufacturing - NO.C. 14,855,243 9,030,721 60.8% 2904 Plywood & Veneer Manufacturing - Wood 320,958 31	4811		6,524,362	1,421,806	21.8%
4813 Vineyards 3,321,716 723,240 21,8% 7301 Dairy Farms 9,730,741 4,777,226 49,1% 7302 Livestock Farms & Stables 3,824,320 402,402 10.5% 7307 Tree Farms 302,014 43,301 14.3% FOREST PRODUCTS \$50,115,643 \$26,839,636 53.6% 1002 Sawmills & Automated Shake & Shingle Mills 5,140,937 4,141,339 80.6% 1003 Pole Yards & Log Home Manufacturing 621,655 548,065 88.2% 1004 Log Storage or Sorting Yards 128,652 43,668 33.8% 1005 Shake & Shingle Mills - Non-automated - - 0.0% 2401 Pulp & Paper Goods Manufacturing, N.O.C. 7,078,647 4,959,388 70.1% 2904 Plywood & Veneer Manufacturing wood 1,101,679 888,294 80.6% 2905 Furniture & Casket Manufacturing - Wood 820,958 315,366 3.9% 2905 Furniture & Casket Manufacturing wood 7,158,338 4,245,663	4812	Fish & Shellfish Hatcheries			5.2%
7301 Dairy Farms 9,730,741 4,777,226 49.1% 7302 Livestock Farms 3,824,320 402,402 10.5% 7307 Tree Farms 302,014 43,301 14.3% 7307 Tree Farms \$50,115,643 \$26,839,636 53.6% FOREST PRODUCTS \$50,115,643 \$26,839,636 53.6% 1002 Sawmills & Automated Shake & Shingle Mills 5,140,937 4,141,338 80.6% 1003 Pole Yards & Log Home Manufacturing 621,655 548,065 88.2% 1004 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle Mills - Non-automated - - 0.0% 2401 Pulg & Paper Goods Manufacturing, N.O.C. 7,078,647 4,959,388 70.1% 2903 Wood Products Manufacturing, N.O.C. 14,855,243 9,030,721 60.8% 2904 Plywood & Veneer Manufacturing - Wood 820,958 315,366 38.4% 2905 Furniture & Casket Manufacturing - Wood 7,158,338 4,245,66					
Tree Farms 3,824,320 402,402 10.5% 7307 Tree Farms 302,014 43,301 14.3% 14.3% 302,014 43,301 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 14.3% 15.3%					
Tree Farms 302,014 43,301 14.3%					
FOREST PRODUCTS					
1002 Sawmills & Automated Shake & Shingle Mills 5,140,937 4,141,339 80.6%	<u> </u>		· · · · · · · · · · · · · · · · · · ·	, ,	
1003 Pole Yards & Log Home Manufacturing 621,655 548,065 88.2% 1004 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle Mills - Non-automated - - 0.0% 2401 Pulp & Paper Goods Manufacturing, N.O.C. 7,078,647 4,959,388 70.1% 2903 Wood Products Manufacturing, N.O.C. 14,855,243 9,030,721 60.8% 2904 Plywood & Veneer Manufacturing - Wood 820,958 315,366 38.4% 2907 Cabinet & Countertop Manufacturing - Wood 7,158,338 4,245,663 59.3% 2909 Woodenware Products Manufacturing 138,594 5,364 3.9% 5001 Logging Operations, N.O.C. 2,029,610 465,381 22.9% 5002 Log Booming & Rafting 27 27 100.0% 5003 Log Hauling 4,566,440 1,043,073 22.8% 5004 Forestry & Timberland Services - Manual Labor 1,827,041 4,169 0.2% 5004 Forestry & Timberland Services - Mac	FOREST	PRODUCTS	\$50,115,643	\$26,839,636	53.6%
1003 Pole Yards & Log Home Manufacturing 621,655 548,065 88.2% 1004 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle Mills - Non-automated - - 0.0% 2401 Pulp & Paper Goods Manufacturing, N.O.C. 7,078,647 4,959,388 70.1% 2903 Wood Products Manufacturing, N.O.C. 14,855,243 9,030,721 60.8% 2904 Plywood & Veneer Manufacturing - Wood 820,958 315,366 38.4% 2907 Cabinet & Countertop Manufacturing - Wood 7,158,338 4,245,663 59.3% 2909 Woodenware Products Manufacturing 138,594 5,364 3.9% 5001 Logging Operations, N.O.C. 2,029,610 465,381 22.9% 5002 Log Booming & Rafting 27 27 100.0% 5003 Log Hauling 4,566,440 1,043,073 22.8% 5004 Forestry & Timberland Services - Manual Labor 1,827,041 4,169 0.2% 5004 Forestry & Timberland Services - Mac	1002	Sawmills & Automated Shake & Shingle Mills	5 140 937	4 141 339	80.6%
1004 Log Storage or Sorting Yards 128,652 43,468 33.8% 1005 Shake & Shingle Mills - Non-automated - - 0.0% 2401 Pulp & Paper Goods Manufacturing, N.O.C. 7,078,647 4,959,388 70.1% 2903 Wood Products Manufacturing, N.O.C. 14,855,243 9,030,721 60.8% 2904 Plywood & Veneer Manufacturing - Wood 820,958 315,366 38.4% 2905 Furniture & Casket Manufacturing - Wood 7,158,338 4,245,863 59.3% 2907 Cabinet & Countertop Manufacturing - Wood 7,158,338 4,245,863 59.3% 2909 Woodenware Products Manufacturing 138,594 5,364 3.9% 5001 Logging Operations, N.O.C. 2,029,610 465,381 22.9% 5002 Log Booming & Rafting 27 27 100.0% 5003 Log Hauling 4,566,440 1,043,073 22.8% 5005 Mechanized Logging 3,307,080 815,227 24.7% 5006 Forestry/Timberland Services - Machine Operations <td></td> <td></td> <td></td> <td></td> <td>ļ</td>					ļ
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2903 Wood Products Manufacturing, N.O.C. 14,855,243 9,030,721 60.8% 2904 Plywood & Veneer Manufacturing 1,101,679 888,294 80.6% 2905 Furniture & Casket Manufacturing - Wood 820,958 315,366 38.4% 2907 Cabinet & Countertop Manufacturing - Wood 7,158,338 4,245,863 59.3% 2909 Woodenware Products Manufacturing 138,594 5,364 3.9% 5001 Logging Operations, N.O.C. 2,029,610 465,381 22.9% 5002 Log Booming & Rafting 27 27 100.0% 5003 Log Hauling 4,566,440 1,043,073 22.8% 5004 Forestry & Timberland Services - Manual Labor 1,827,041 4,169 0.2% 5005 Mechanized Logging 3,307,080 815,227 24.7% 5006 Forestry/Timberland Services - Machine Operations 189,271 18,675 9.9% 6902 Log Road Construction \$132,035,038 \$66,582,502 50.4% MISCELLANEOUS CONSTRUCTION AND MINING			7 078 647	4 959 388	1
2904 Plywood & Veneer Manufacturing 1,101,679 888,294 80.6% 2905 Furniture & Casket Manufacturing - Wood 820,958 315,366 38.4% 2907 Cabinet & Countertop Manufacturing - Wood 7,158,338 4,245,863 59.3% 2909 Woodenware Products Manufacturing 138,594 5,364 3.9% 5001 Logging Operations, N.O.C. 2,029,610 465,381 22.9% 5002 Log Booming & Rafting 27 27 100.0% 5003 Log Hauling 4,566,440 1,043,073 22.8% 5004 Forestry & Timberland Services - Manual Labor 1,827,041 4,169 0.2% 5005 Mechanized Logging 3,307,080 815,227 24.7% 5006 Forestry/Timberland Services - Machine Operations 189,271 18,675 9.9% 6902 Log Road Construction 1,151,471 315,216 27.4% MISCELLANEOUS CONSTRUCTION AND MINING \$132,035,038 \$66,582,502 50.4% 0101 Excavation, Road Construction, Land Clearing, N.O.C.					
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2907 Cabinet & Countertop Manufacturing - Wood 7,158,338 4,245,863 59.3% 2909 Woodenware Products Manufacturing 138,594 5,364 3.9% 5001 Logging Operations, N.O.C. 2,029,610 465,381 22.9% 5002 Log Booming & Rafting 27 27 100.0% 5003 Log Hauling 4,566,440 1,043,073 22.8% 5004 Forestry & Timberland Services - Manual Labor 1,827,041 4,169 0.2% 5005 Mechanized Logging 3,307,080 815,227 24.7% 5006 Forestry/Timberland Services - Machine Operations 189,271 18,675 9.9% 6902 Log Road Construction 1,151,471 315,216 27.4% MISCELLANEOUS CONSTRUCTION AND MINING \$132,035,038 \$66,582,502 50.4% MISCELLANEOUS CONSTRUCTION AND MINING \$132,035,038 \$66,582,502 50.4% MISCELLANEOUS CONSTRUCTION AND MINING \$132,035,038 \$66,582,502 50.4% MISCELLANEOUS CONSTRUCTION AND MINING <th< td=""><td></td><td>,</td><td></td><td></td><td>1</td></th<>		,			1
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5002 Log Booming & Rafting 27 27 100.0% 5003 Log Hauling 4,566,440 1,043,073 22.8% 5004 Forestry & Timberland Services - Manual Labor 1,827,041 4,169 0.2% 5005 Mechanized Logging 3,307,080 815,227 24.7% 5006 Forestry/Timberland Services - Machine Operations 189,271 18,675 9.9% 6902 Log Road Construction 1,151,471 315,216 27.4% MISCELLANEOUS CONSTRUCTION AND MINING \$132,035,038 \$66,582,502 50.4% MISCELLANEOUS CONSTRUCTION AND MINING					1
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Risk	*Examples of Businesses within the Class	Total	Retro	Market
Class	Examples of Businesses within the class	Premium	Premium	Share
0212	Asphalt Paving or Surfacing, N.O.C.	2,551,544	1,162,056	45.5%
0214	Concrete Work - Highways, Streets, Roads & Sidewalks	6,105,637	3,072,327	50.3%
0217	Concrete Work - Foundations & Flatwork	20,172,968	8,421,502	41.7%
0219	Guardrails, Street Signs & Traffic Lights Installation	2,605,312	1,796,217	68.9%
0403	Sign - Erection, Repair, Removal	1,377,926	557,300	40.4%
0508	Tower, Tank, Windmill & Crane Construction	3,993,547	571,152	14.3%
0509	Overhead Power & Transmission Line Construction	1,579,473	775,831	49.1%
0701	Dam Construction	6,670	888	13.3%
1702	Underground Mines	498,308	367,987	73.8%
1703	Open Cut Mines	240,439	35,137	14.6%
1704	Quarries	1,038,402	692,737	66.7%
3506	Mobile Crane, Hoisting Services & Concrete Pumping	2,170,554	1,413,820	65.1%
4900	Construction Project or Site Superintendent/Manager	4,225,758	2,424,892	57.4%
4911	Construction Estimator	1,339,577	818,621	61.1%
5206	Construction/Logging/Trucking - Permanent Yard	9,182,845	5,651,638	61.5%

BUILDIN	G CONSTRUCTION AND TRADES	\$479,288,879	\$215,804,643	45.0%
0301	Landscape Construction & Renovation	15,902,021	5,401,138	34.0%
0302	Masonry Construction	11,863,192	7,677,743	64.7%
0303	Plastering, Stuccoing & Lathing: Buildings	2,454,855	769,018	31.3%
0306	Plumbing	26,490,366	13,923,058	52.6%
0307	HVAC Systems - Installation, Service & Repair	26,440,253	15,950,813	60.3%
0308	Lawn Care Maintenance	16,359,561	4,328,209	26.5%
0502	Floor & Counter Covering Installation	9,477,689	2,389,203	25.2%
0504	Painting: Building & Structures - Exterior Work	19,602,620	7,076,728	36.1%
0507	Roof Work - Construction & Repair	39,224,116	21,776,651	55.5%
0510	Wood Frame Building Construction & Alterations	71,099,972	28,318,033	39.8%
0511	Glass Installation: Buildings	9,724,628	5,166,882	53.1%
0512	Insulation Installation & Asbestos Abatement Work	11,349,991	5,682,605	50.1%
0513	Interior Finish Carpentry	20,819,429	7,505,396	36.0%
0514	Garage Door Installation, Service, & Repair	3,702,277	1,784,358	48.2%
0516	Building Repair, Remodeling & Carpentry, N.O.C.	54,711,901	20,835,166	38.1%
0517	Factory Built Home Set-up by Contractor/Manufacturer	476,492	90,230	18.9%
0518	Non-Wood Frame Building Construction	37,546,584	24,623,886	65.6%
0519	Sheet Metal Siding, Gutter & Downspout Installation	5,440,472	2,392,021	44.0%
0521	Painting: Buildings - Interior Work	11,333,311	4,129,882	36.4%
0540	Wallboard Installation - Discounted Rate	9,553,058	6,879,482	72.0%
0541	Wallboard Taping - Discounted Rate	3,726,037	2,666,737	71.6%
0550	Wallboard Installation - Undiscounted Rate	9,546,536	2,011,949	21.1%
0551	Wallboard Taping - Undiscounted Rate	4,304,111	953,513	22.2%
0601	Electrical Wiring: Buildings & Structures	25,816,721	15,016,526	58.2%
0602	Elevator Installation, Service & Repair	2,433,734	942,406	38.7%
0603	Machinery Installation, Service & Repair	10,223,796	2,615,619	25.6%
0606	Vending Machine Installation, Service & Repair	2,227,976	437,444	19.6%
0607	Appliance Installation, Svc., Repair & Store Display Svs. Contractor	11,535,258	2,503,835	21.7%
0608	Telephone & Electrical Alarm System Installation	5,901,922	1,956,112	33.1%

Market share based on Accident, Medical Aid, and Stay at Work premiums

Market share based on Accident, Medical Aid, and Stay at Work premiums				
Risk		Total	Retro	Market
Class	*Examples of Businesses within the Class	Premium	Premium	Share
FOOD PI	ROCESSING AND MANUFACTURING	\$76,386,386	\$32,959,709	43.1%
2101	Grain, Feed & Flour Mills & Dealers	3,393,090	2,034,335	60.0%
2104	Fruit & Vegetable Packing - Fresh	22,056,659	12,517,922	56.8%
3304	Meat, Fish & Poultry Dealers - Wholesale	10,175,504	3,742,893	36.8%
3702	Breweries, Wineries & Beverage Bottling	6,276,569	1,991,455	31.7%
3902	Fruit/Vegetable Canneries/Food Product Mfg., N.O.C.	22,328,369	6,158,012	27.6%
3903	Sugar Refining	17,617	-	0.0%
3906	Bakeries & Confectionaries - Wholesale, N.O.C.	5,875,395	2,150,628	36.6%
4301	Meat Products Mfg./Slaughter & Packing Houses	4,614,442	3,780,884	81.9%
4302	Custom Meat Cutting	521,203	17,446	3.3%
4304	Feed Lots & Stock Yards	1,127,538	566,134	50.2%
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METAL A	AND MACHINERY MANUFACTURING	\$66,332,344	\$36,088,419	54.4%
1801	Lead Smelting, Rolling Mills & Metal Recovery	344,747	318,224	92.3%
1802	Aluminum Smelting	35,292	-	0.0%
3402	Machine Shops & Machinery Mfg., N.O.C.	18,264,831	8,861,418	48.5%
3403	Aircraft Manufacturing	986,128	59,060	6.0%
3404	Metal Goods Manufacturing, N.O.C Under 9 Gauge	10,660,671	6,698,236	62.8%
3405	Precision Machined Parts & Products, N.O.C	13,448,121	7,354,149	54.7%
3603	Electroplating & Detinning, N.O.C.	3,772,699	2,456,418	65.1%
3604	Galvanizing & Tinning, N.O.C.	270,443	258,249	95.5%
5101	Pipe Manufacturing - Iron or Steel	655,656	634,976	96.8%
5103	Foundries, N.O.C.	2,750,908	1,743,163	63.4%
5106	Blacksmithing & Forging Works	198,705	82,390	41.5%
5108	Cable & Wire Rope Manufacturing	333,058	7,348	2.2%
5109	Heavy Machinery Manufacturing	3,094,045	1,585,570	51.2%
5201	Electric Equipment Manufacturing	701,319	216,719	30.9%
5204	Railroad Car Manufacturing	1,192,687	67,683	5.7%
5208	Iron & Steel Works - Shop	5,874,019	3,374,680	57.5%
5209	Metal Goods Manufacturing, N.O.C 9 Gauge or More	3,749,015	2,370,136	63.2%
MISCELL	ANEOUS MANUFACTURING	\$50,272,770	\$26,058,292	51.8%
0901	Shipbuilding & Repair, N.O.C.	94,701	12,938	13.7%
2906	Pattern & Model Manufacturing; Wood Instrument Mfg.	1,627,928	1,274,865	78.3%
2908	Factory Built Housing; Campers/Trailers Mfg.	1,062,157	719,433	67.7%
3102	Rock Wool Insulation Manufacturing	54,133	-	0.0%
3103	Cement Manufacturing	178,144	161,595	90.7%
3104	Soapstone & Plasterboard Mfg; Wood preserving	3,013,443	1,452,906	48.2%
3105	Concrete Products Manufacturing	3,092,011	2,528,597	81.8%
3501	Brick & Clay Product Manufacturing, N.O.C.	80,200	-	0.0%
3503	Decorative Tile, Pottery, Glassware Manufacturing, N.O.C.	1,282,328	341,199	26.6%
3509	Statuary & Ornament Manufacturing	113,721	1,509	1.3%
3510	Plastic Products Manufacturing	11,410,502	8,065,895	70.7%
3511	Fiberglass Products Manufacturing, N.O.C.	2,299,311	851,991	37.1%
3512	Plastic - Cutting, Bending & Milling	2,769,313	1,742,412	62.9%
3513	Rubber Goods Manufacturing, N.O.C.	691,838	497,519	71.9%
3602	Electronic Products, Jewelry & Instrument Mfg, Dental Labs	3,569,299	1,135,754	31.8%
3701	Chemical Mixing & Manufacturing	7,133,077	2,269,337	31.8%

3,176,240

1,932,175

60.8%

Mattress, Textile, Felt, & Rope Manufacturing, N.O.C.

3708

Risk	*Examples of Businesses within the Class	Total	Retro	Market
Class	Examples of Businesses within the class	Premium	Premium	Share
3802	Garments/Handbag/Pack/Tent Manufacturing	2,458,898	654,978	26.6%
3808	Upholstery Work, N.O.C.	634,978	209,012	32.9%
4101	Printing Services & Book Binding	2,881,180	1,281,676	44.5%
6604	Optical Goods Manufacturing	228,497	95,611	41.8%
6908	Paper Products Manufacturing	2,420,871	828,890	34.2%

UTILITIE	S AND COMMUNICATIONS	\$13,665,681	\$3,804,255	27.8%
1301	Floatria Light 9 Dower Commonics	4 207 494	1 010 444	43.2%
	Electric Light & Power Companies	4,207,484	1,818,444	
1303	Telephone Companies - All Other Employees, N.O.C.	1,543,848	102,627	6.6%
1304	Telephone Companies - Office & Admin. Staff	825,461	561,548	68.0%
1305	TV Cable Companies - All Other Employees, N.O.C.	1,145,077	-	0.0%
1507	Waterworks Operations, Repair & Maintenance	3,662,604	1,074,032	29.3%
3408	Natural Gas Companies	471,101	-	0.0%
4103	Newspaper Publishing	519,818	175,333	33.7%
4501	Radio & Television - Field Employees	104,118	1,556	1.5%
4502	Radio & Television - All Other Employees	1,186,170	70,715	6.0%

TRANSP	ORTATION AND WAREHOUSING	\$214,508,304	\$53,131,321	24.8%
1101	Package Delivery Service	45,503,190	10,379,332	22.8%
1102	Trucking, N.O.C.	62,598,751	18,698,417	29.9%
1105	Septic Tank Pumping & Street Sweeping Services	4,564,227	1,982,021	43.4%
1109	Auto & Truck Towing Services	4,502,135	1,169,154	26.0%
1401	Taxi Cab Companies	181,509	-	0.0%
1404	Cabulance & Paratransit	2,546,981	194,661	7.6%
1405	Ambulance Services	4,894,049	320,450	6.5%
1407	Bus Companies	3,848,581	164,447	4.3%
2002	Freight Handling Services	8,786,703	1,844,342	21.0%
2007	Grain, Bean & Pea Elevators & Warehouses	1,549,467	1,195,664	77.2%
2008	Field Bonded Warehouses	3,981	-	0.0%
2102	Warehouses, N.O.C., Grocery Dist. & Recycle Centers	24,332,918	4,416,869	18.2%
2105	Beer, Wine, & Soft Drink Distributors	9,076,741	2,952,973	32.5%
4305	Solid Waste Collection Services/Landfill Operations	12,240,559	4,624,976	37.8%
4404	Cold Storage Warehouse	2,764,205	1,971,587	71.3%
6801	Scheduled Airlines - Flight Crew	5,693,720	27,303	0.5%
6802	Scheduled Airlines - Ground Crew	6,769,126	142,348	2.1%
6803	Non Scheduled Airlines - Flight Crew	1,376,880	33,584	2.4%
6804	Non Scheduled Airlines - Ground Crew	5,566,090	904,250	16.2%
6903	Aerial Fire Fighting, Spraying, Seeding & Crop Dusting	1,035,374	8,804	0.9%
6907	Moving & Storage Companies	6,673,117	2,100,139	31.5%

DEALERS	AND WHOLESALERS	\$72,790,439	\$27,273,417	37.5%
0604	Scrap Metal Dealers & Processors	2,345,839	1,351,897	57.6%
1103	Solid Fuel, Firewood, Composting, Topsoil & Pallet Dealers	3,056,989	963,691	31.5%
1104	Auto Wrecking	1,738,482	506,070	29.1%
1106	Rental Stores N.O.C.; Truck canopy sales	1,517,091	359,887	23.7%
1108	Glass Merchants	3,143,321	1,830,261	58.2%
2004	Iron & Steel Merchants	2,640,349	1,987,858	75.3%
2009	Lumber Yards & Building Material Dealers	11,512,034	5,631,598	48.9%
2106	Fertilizer Dealers	2,772,670	772,156	27.8%

Risk	*Examples of Businesses within the Class	Total	Retro	Market
Class	Examples of Businesses within the class	Premium	Premium	Share
3101	Ready-mix Concrete Dealers	2,858,396	1,997,040	69.9%
3309	Motorcycle Dealers	1,029,961	381,736	37.1%
3407	Gas, Oil, & Asphalt Dealers	7,960,286	2,757,591	34.6%
4401	Cold Storage Lockers	38,793	21,168	54.6%
4402	Ice Manufacturing & Dealers	285,572	62,340	21.8%
6405	Tire Sales & Service Centers	5,051,174	1,355,324	26.8%
6407	Wholesale Stores, N.O.C.	10,335,579	1,922,908	18.6%
6408	Farm Machinery Dealers	1,685,431	710,602	42.2%
6409	Machinery & Equipment Dealers & Repair N.O.C.	13,268,543	3,823,521	28.8%
6410	Janitorial Supply Dealers	259,027	4,942	1.9%
6603	Auction Sales	1,290,902	832,827	64.5%

STORES		\$89,433,573	\$27,410,509	30.6%
3303	Meat, Fish & Poultry Dealers - Retail	862,430	55,692	6.5%
3410	Convenience Grocery Store - with Self Service Gas	6,637,842	692,833	10.4%
3901	Bakeries - Retail	2,376,047	978,892	41.2%
6305	Clothing & Shoe Stores	5,214,548	1,188,039	22.8%
6306	Furniture & Appliance Stores	10,318,384	3,479,735	33.7%
6308	Jewelry & Optical Goods Stores	583,188	59,848	10.3%
6309	Hardware, Auto Parts, Lawn & Garden Stores	15,683,487	5,979,861	38.1%
6402	Supermarkets	14,622,268	7,910,026	54.1%
6403	Convenience Grocery Stores - No Gas	10,167,633	1,467,496	14.4%
6404	Florists	1,577,586	216,833	13.7%
6406	Housewares, Drug, Sports, Hobby, Variety Stores	15,135,885	3,081,586	20.4%
6411	Book, Coin, Camera, Phone, Music Instr. Stores	1,740,768	145,394	
6504	Charitable & Welfare Stores	4,132,292	2,152,315	52.1%
6506	Photography Studios & Film Print Shops	381,215	1,959	0.5%

TEMPO	ARY HELP	\$40,745,373	\$10,216,823	25.1%
7104	Temp. Help - Administrative Staff	407.090	66 150	16.2%
		407,989	66,150	
7105	Temp. Help - Office Services	899,255	118,672	13.2%
7106	Temp. Help - Retail & Wholesale Store Services	486,522	28,724	5.9%
7107	Temp. Help - Food Services	646,465	51,535	8.0%
7108	Temp. Help - Warehousing Services	3,269,647	694,737	21.2%
7109	Temp. Help - Light Assembly Work	462,406	194,088	42.0%
7110	Temp. Help - Field Technical Services	983,787	30,567	3.1%
7111	Temp. Help - Health Care Services	4,887,314	345,038	7.1%
7112	Temp. Help - Agricultural Services	630,556	486	0.1%
7113	Temp. Help - Maintenance Services	1,222,498	224,198	18.3%
7114	Temp. Help - Assembly Work & Freight Handling	5,966,209	1,298,905	21.8%
7115	Temp. Help - Food Processing Services	2,777,415	437,009	15.7%
7116	Temp. Help - Flagging for Public Utility Construction	863,530	294,118	34.1%
7117	Temp. Help - Machine Operators & Skilled Craftsmen	5,294,187	2,292,866	43.3%
7118	Temp. Help - Flagging for Construction Services N.O.C.	7,552,497	3,357,964	44.5%
7119	Temp. Help - Vehicle Operations	2,106,560	134,145	6.4%
7120	Temp. Help - Hazardous Waste Services	21,738	-	0.0%
7121	Temp. Help - Logging & Aircraft Services	32,632	1,859	5.7%
7122	Temp. Help - Laborers for Manufacturing	2,234,166	645,762	28.9%

Risk	*Everandes of Dusinesses within the Class	Total	Retro	Market
Class	*Examples of Businesses within the Class	Premium	Premium	Share
MISCELL	ANEOUS SERVICES	\$334,895,999	\$122,051,987	36.4%
2201	Laundry & Dry Cleaning Services	1,426,750	322,171	22.6%
2202	Carpet Cleaning	1,365,054	172,622	12.6%
2203	Laundries - Commercial N.O.C.	2,571,155	1,145,924	44.6%
2204	Laundries - Coin Operated	230,842	3,324	1.4%
3406	Gas Stations - Full Service, Car Washes & Detailers	4,933,486	669,843	13.6%
3409	Gas Stations - Self Service - No Groceries	67,198	239	0.4%
3411	Automobile Dealers, Rentals & Service Shops	40,071,145	22,748,996	56.8%
3412	Automobile Body Repair Centers	10,146,091	1,952,264	19.2%
3414	Boat Dealers, Marinas & Boat Houses	3,309,361	492,960	14.9%
3415	Factory Built Housing Dealers	515,132	80,836	15.7%
3905	Restaurants & Taverns	75,512,781	35,658,205	47.2%
3909	Catering Services	3,178,037	1,651,102	52.0%
4504	Movie & Live Theatres	1,702,476	171,039	10.0%
4905	Motels & Hotels	24,391,386	11,384,698	46.7%
4910	Property & Building Management Services	39,090,365	8,035,475	20.6%
5207	Bowling Centers & Skating Rinks	823,990	380,641	46.2%
5308	Community Action Organizations	1,999,871	887,075	44.4%
6201	Mortuaries	1,041,075	85,558	8.2%
6202	Cemeteries	820,482	186,142	22.7%
6203	YMCA, YWCA, Boys & Girls Clubs	1,649,378	1,120,337	67.9%
6204	Health Clubs, Gyms, Exercise Facilities & Baths N.O.C.	3,960,141	145,651	3.7%
6205	Clubs N.O.C.	2,582,476	1,110,409	43.0%
6206	Golf Courses N.O.C.	1,489,540	662,028	44.4%
6207	Carnivals & Circuses - Traveling	374,528		0.0%
6208 6209	Amusement Parks, Race Tracks & Fairs Campgrounds & Public Swimming Pools	1,894,874 2,581,626	380,696 530,485	20.1%
6509	Boarding Homes & Retirement Centers			20.5%
6510	Domestic Servants	30,612,929 1,854,230	16,759,262 7,144	54.7% 0.4%
6511	Chore Services	19,209,365	5,153,362	26.8%
6512	Home Care Services/Home Care Referral Registry (HCRR)	9,208,939	3,133,302	0.0%
6602	Janitorial Services & Pest Control	31,054,318	5,067,457	16.3%
6607	Card Rooms, Bingo Parlors & Recreational Centers	2,138,095	1,331,560	62.3%
6704	Parking Lot Operations	841,437	89,066	10.6%
6705	Ski Facilities & Outdoor Recreation Guides	2,488,482	196,128	7.9%
6706	Sports Teams - Operations and Facilities	590,978	34,813	5.9%
6707	Contact Sports, N.O.C.	972,344	327,397	33.7%
6708	Auto & Boat Racing - Per Race	26,754	-	0.0%
6709	Sheltered Workshops	3,582,845	2,501,605	69.8%
6809	Baseball, Basketball & Soccer Teams	704,719	-	0.0%
7203	Community Service Workers	80,998	18,495	22.8%
7204	Preferred Workers	-	-	0.0%
7308	Pet Grooming/Boarding Services/Animal Shelters	3,707,874	519,322	14.0%
7309	Work Activity Centers	92,452	67,656	73.2%

Risk	*Examples of Businesses within the Class	Total	Retro	Market
Class		Premium	Premium	Share
HEALTH CARE		\$74,591,554	\$23,889,725	32.0%
6105	Hospitals, N.O.C.	3,909,077	404,777	21.8%
6108	Nursing & Convalescent Homes	21,550,540	17,085,568	86.0%
6109	Physicians & Medical Clinics	36,491,289	3,821,795	13.0%
6110	Home Health Services & Nursing Care, N.O.C.	7,876,486	2,121,174	25.0%
6120	Acute Care Hospitals with Safe Patient Handling	3,137,013	456,411	6.3%
6121	Acute Care Hospitals without Safe Patient Handling	1,627,149	-	0.0%

MISC. PI	ROFESSIONAL AND CLERICAL	\$93,595,227	\$15,774,630	16.9%
1006	Land Surveying Services, N.O.C.	768,270	77 222	8.1%
			77,323	
1007	Environmental Surveyors, Grading Bureaus, Foresters	3,319,109	228,693	11.5%
4107	Business Machines - Installation, Service & Repair	4,235,110	224,392	12.2%
4108	Mailing Services	398,415	6,768	10.5%
4109	Sign Painting - In Shop & Buildings	314,996	46,316	18.2%
4901	Consulting Engineer, Architectural Services, Geologists N.O.C.	3,422,329	277,500	9.7%
4903	Insurance & Building Inspection Services	466,316	23,322	5.1%
4904	Clerical Office, N.O.C.	16,188,953	4,672,842	34.2%
5301	Accounting, Law & Service Companies	11,691,982	560,719	6.2%
5302	Software Design & Engineering & Internet Service Providers	4,165,656	87,573	14.2%
6107	Veterinary Services	4,710,440	104,348	1.4%
6301	Sales Personnel - Vehicles & Boats	4,527,621	3,120,690	65.9%
6303	Sales Personnel - Outside, N.O.C.	12,842,415	2,035,416	20.9%
6501	Barber, Beauty, Tattoo, Piercing, Tanning Shops	4,539,741	736,409	22.9%
6502	Banks & Financial Institutions	5,154,175	995,681	18.7%
6503	Labor Unions	516,773	-	6.8%
6601	Security Guard Agencies & Armored Car Services	7,368,959	985,955	20.6%
6605	Actors, Entertainers & Musicians, N.O.C.	498,714	40,411	10.5%
6608	Motion Picture Production	476,984	-	0.0%
6620	Entertainers & Dancers	16,927	3,047	0.0%
6909	Medical & Testing Labs/Blood Banks	5,163,942	1,143,171	24.5%
7100	Exempt limited liability members N.O.C.	13,105	3,494	29.0%
7101	Corporate Officers, N.O.C.	146,275	65,937	45.6%
7202	Real Estate Agencies	2,648,020	334,623	15.5%

GOVERN	MENT AND SCHOOLS	\$248,805,564	\$32,052,519	12.9%
0803	Cities & Towns - All Other Employees, N.O.C.	11,785,096	6,408,876	54.4%
1501	County & Tribal Councils - All Other Employees, N.O.C.	22,797,262	3,899,020	17.1%
4201	Port Districts	2,330,318	-	0.0%
4902	State Government - Office & Administrative Employees	8,876,183	1,442,142	16.2%
4906	Colleges & Universities	31,701,323	2,435,539	7.7%
4907	Inmates - Prison Industries	591,479	5,508	0.9%
4908	Inmates - Adult Camps	74,752	8,922	11.9%
4909	Inmates - Juvenile Camps	1,147	-	0.0%
5300	State Government - Administrative Field Staff	5,626,182	703,431	12.5%
5305	Cities - Office & Administrative Employees	1,123,542	535,407	47.7%
5306	Counties - Office & Administrative Employees	2,103,714	374,190	17.8%
5307	State Government - All Other Employees, N.O.C.	26,511,218	2,540,173	9.6%
6103	Schools, Churches & Day Care - Prof./Clerical Staff	20,833,873	1,775,666	8.5%
6104	Schools, Churches & Day Care - All Other Staff	11,531,301	1,321,369	11.5%

Risk	*Examples of Businesses within the Class	Total	Retro	Market
Class		Premium	Premium	Share
6505	Welfare Special Works Programs	561,111	114,210	20.4%
6901	Volunteers, Student Volunteers, Unpaid Students	358,506	74,089	20.7%
6904	County & City Fire fighters - Salaried	27,634,162	4,057,348	14.7%
6905	County & City Law Enforcement Officers	12,725,683	5,839,858	45.9%
6906	Volunteer Law Enforcement Officers	31,441	12,546	39.9%
7103	State Government - Law Enforcement Officers	20,938,261	501,053	2.4%
7200	State Acute Health Care Facilities w/Safe Patient Handling	17,207,227	-	0.0%
7201	State Patient & Health Care Personnel, N.O.C.	23,461,783	3,172	0.0%