## Refund/Assessment Summary Enrollment Beginning: 7/1/2018

**PAF:** 1.1751

								aluation							P	<b>AF:</b> 1.1/51		
							FIRST EV	aluation		Net				Retrospective				
	Standard	Developed	Standard		Hazard	Size	Single Loss	Max Loss	Min Loss	Insurance	Policy Admin	Incurred Loss	Not Incurance	Premium	Cumulative	Ratio		Max
Association Name	Premium	Losses	Loss Ratio	Plan	Group	Group	Limit	Ratio	Ratio	Charge%	Expense	& Expense	Charge	Indicated	Refund		Max Risk%	
Subtotal – 31 Firms with Refunds	13,522,491	3,456,971	26%								581,468	4,945,894	2,527,718	8,055,080	5,467,411	40%		
Subtotal – 15 Firms with Assessments	10,111,282	16,158,128	160%								434,784	9,648,562	2,767,096	12,850,442	(2,739,160)	-27%		
Subtotal – 46 Individual Firms	23,633,773	19,615,099	83%								1,016,252	14,594,456	5,294,814	20,905,522	2,728,251	12%		
Average Firm Size	\$513,778																	
ARCHBRIGHT	49,294,999	38,046,384	77%	L	5	74	550K	100.0%	0.0%	2.1%	2,119,685	41,470,559	885,231	44,475,475	4,819,524	10%	13.6%	95.7%
ASSOCIATED BUILDERS AND CONTRACTORS OF WESTERN WA	24,800,532	14,176,024	57%	L	8	73	550K	100.0%	0.0%	6.1%	1,066,423	15,451,866	949,641	17,467,930	7,332,602	30%	17.9%	95.7%
ASSOC BUILDERS & CONTRACTORS – INLAND PAC CHAPTER	4,916,337	3,895,788		L	8	71	550K	94.9%	0.0%	11.9%	211,402	4,246,409	504,397	4,962,208	(45,871)	-1%	17.9%	95.7%
ASSOCIATED GENERAL CONTRACTORS	68,441,386	33,485,735	49%	L	8	74	550K	95.0%	0.0%	6.0%	2,942,980	36,499,451	2,195,953	41,638,384	26,803,002	39%	12.1%	95.7%
BUILDING INDUSTRY ASSOCIATION OF WA	76,518,243	41,929,468	55%	L	8	74	800K	100.0%	0.0%	2.5%	3,290,284	45,703,120	1,133,437	50,126,841	26,391,402	34%	14.0%	95.7%
GREATER VANCOUVER CHAMBER OF COMMERCE	2,388,726	1,688,466	71%	L	5	68	500K	72.1%	0.0%	36.6%	102,715	1,840,428	673,286	2,616,429	(227,703)	-10%	9.7%	95.7%
LEADINGAGE WA	7,568,718	7,640,090	101%	L	2	72	500K	95.0%	0.0%	4.2%	325,455	7,837,407	325,707	8,488,569	(919,851)	-12%	10.2%	95.7%
LIFE SCIENCE WA	3,018,679	1,436,171	48%	L	4	69	380K	93.9%	0.0%	16.5%	129,803	1,565,426	258,037	1,953,266	1,065,413	35%	21.3%	95.7%
MASTER BUILDERS ASSOCIATION – GRIP	56,231,310	34,710,583	62%	L	8	74	1M	100.0%	0.0%	1.8%	2,417,946	37,834,535	697,442	40,949,923	15,281,387	27%	13.3%	95.7%
NORTHWEST DISTRICT COUNCIL OF ASSEMBLIES OF GOD	1,039,597	552,999	53%	L	2	63	250K	77.5%	0.0%	36.8%	44,703	602,769	222,094	869,566	170,031	16%	17.8%	95.7%
PITB (PACIFIC INLAND TARIFF BUREAU)	26,465,478	18,814,487	71%	L	7	73	800K	100.0%	0.0%	2.4%	1,138,016	20,507,791	499,980	22,145,787	4,319,691	16%	13.9%	95.7%
SMART – A TEAM	44,219,211	28,363,464	64%	L	8	74	1M	100.0%	0.0%	1.8%	1,901,426	30,916,176	569,909	33,387,511	10,831,700	24%	13.3%	95.7%
SMART – DREAM TEAM	34,793,666	14,697,673	42%	L	8	74	1M	100.0%	0.0%	1.8%	1,496,128	16,020,464	295,321	17,811,913	16,981,753	49%	13.3%	95.7%
SOUTHWEST WA CONTRACTORS ASSOCIATION	1,760,846	369,977	21%	L	8	66	250K	58.0%	0.0%	79.1%	75,716	403,275	318,974	797,965	962,881	55%	15.4%	95.7%
WA STATE DEPARTMENT OF ENTERPRISE SERVICES	2,334,216	1,938,869	83%	L	3	68	500K	92.8%	30.0%	15.6%	100,371	2,113,367	328,918	2,542,656	(208,440)	-9%	19.1%	58.6%
TRI CITY CONSTRUCTION COUNCIL	5,059,139	3,113,731	62%	L	7	71	550K	100.0%	35.0%	7.9%	217,543	3,393,967	266,874	3,878,384	1,180,755	23%	19.7%	55.3%
VIGILANT	28,196,327	16,574,525	59%	L	5	73	550K	100.0%	0.0%	2.6%	1,212,442	18,066,232	467,030	19,745,704	8,450,623	30%	14.1%	95.7%
WA ASSOCIATION OF SEWER & WATER DISTRICTS	1,185,712	941,586	79%	L	5	64	275K	48.2%	0.0%	98.7%	50,986	622,949	615,080	1,289,015	(103,303)	-9%	6.8%	95.7%
WA FOOD INDUSTRY ASSOCIATION	18,495,752	12,209,326		L	3	73	500K	111.0%	0.0%	1.9%	795,317	13,308,165	247,798	14,351,280	4,144,472	22%	25.3%	95.7%
WA HEALTH CARE ASSOCIATION	25,731,799	17,762,396	69%	L	2	73	500K	109.6%	0.0%	1.1%	1,106,467	19,361,012	204,026	20,671,505	5,060,294	20%	22.8%	95.7%
WA MANUFACTURERS COUNCIL (WMC)	8,287,841	4,327,262	52%	L	5	72	500K	100.0%	0.0%	4.5%	356,377	4,716,716	211,417	5,284,510	3,003,331	36%	16.1%	95.7%
WA RETAIL ASSOCIATION	12,044,307	9,278,174	77%	L	3	72	550K	106.0%	0.0%	2.3%	517,905	10,113,210	234,262	10,865,377	1,178,930	10%	20.3%	95.7%
WA RETAIL ASSOCIATION – AUTOMOTIVE	5,897,953	4,705,963	80%	L	6	71	550K	101.5%	0.0%	6.4%	253,612	5,129,500	327,939	5,711,051	186,902	3%	19.8%	95.7%
WA STATE FARM BUREAU	37,602,541	32,777,625	87%	L	4	74	550K	98.0%	0.0%	1.9%	1,616,909	35,727,611	679,361	38,023,881	(421,340)	-1%	11.2%	95.7%
WMC PLATINUM WA MANUFACTURERS COUNCIL	4,456,377	2,315,411	52%	L	4	70	500K	100.0%	0.0%	10.4%	191,624	2,523,798	262,773	2,978,195	1,478,182	33%	22.4%	95.7%
Subtotal – Associations	\$550,749,692	\$345,752,177	63%								\$23,682,235	\$375,976,203	\$13,374,887	\$413,033,325	\$137,716,367	25%		
Total Enrollment	\$574,383,465	\$365,367,276	64%								\$24,698,487	\$390,570,659	\$18,669,701	\$433,938,847	\$140,444,618	24%		

#### Individual Firms – Detail by Plan

				Retrospective		
	Standard	Developed	Standard	Policy Admin Incurred Loss Net Insurance Premium Cu	umulative	Ratio
	Premium	Losses	Loss Ratio	Expense & Expense Charge Indicated	Refund	Refunded
Loss Based Plans						
27 Firms with Refunds	12,507,874	3,400,840	27%	537,839 4,754,279 2,142,017 7,434,135 !	5,073,739	41%
10 Firms with Assessments	7,490,085	13,682,128	183%	322,073 7,821,433 1,817,651 9,961,157 -	2,471,072	-33%
Subtotal – 37	19,997,959	17,082,968	85%	859,912 12,575,712 3,959,668 17,395,292 2	,602,667	13%
Average Firm Size	\$540,485					
Premium Based Plans						
4 Firms with Refunds	1,014,617	56,131	6%	43,629 191,615 385,701 620,945	393,672	39%
5 Firms with Assessments	2,621,197	2,476,000	94%	112,711 1,827,129 949,445 2,889,285	(268,088)	-10%
Subtotal – 9	3,635,814	2,532,131	70%	156,340 2,018,744 1,335,146 3,510,230	125,584	3%
Average Firm Size	\$403,979					

These results have been updated to reflect the outcome of customers' requests for reconsideration.

Note: The information in this report is considered a "snapshot" of how these retro particpants are performing at a specific point in time.

The values shown are subject to change and should only be referred to as an approximation.

### Refund/Assessment Summary Enrollment Beginning: 7/1/2017

**PAF:** 1.0040

							Socond E	valuation							Ε,	<b>4F.</b> 1.0040		
							Second E	valuation		Net				Retrospective				
	Standard	Developed	Standard		Hazard	Size	Single Loss	Max Loss	Min Loss	Insurance	Policy Admin	Incurred Loss	Net Insurance	Premium	Cumulative	Ratio		Max
Association Name	Premium	Losses	Loss Ratio	Plan	Group	Group	Limit	Ratio	Ratio	Charge%	Expense	& Expense	Charge	Indicated	Refund		Max Risk%	
Subtotal – 37 Firms with Refunds	11,940,186	2,223,359	19%		-	-					513,426	3,491,089	2,124,498	6,129,013	5,811,173	49%		
Subtotal – 16 Firms with Assessments	14,599,346	14,062,590	96%								627,772	12,508,156	4,890,881	18,026,809	(3,427,463)	-23%		
Subtotal – 53 Individual Firms	26,539,532	16,285,949	61%								1,141,198	15,999,245	7,015,379	24,155,822	2,383,710	9%		
Average Firm Size	\$500,746																	
ARCHBRIGHT	51,381,484	33,520,453	65%	L	5	74	1M	100.0%	20.0%	0.7%	2,209,404	36,537,294	261,278	39,007,976	12,373,508	24%	12.1%	74.1%
ASSOCIATED BUILDERS AND CONTRACTORS OF WESTERN WA	25,719,038	12,376,339	48%	L	8	73	550K	100.0%	0.0%	6.1%	1,105,919	13,490,210		15,425,210	10,293,828	40%	17.9%	95.7%
ASSOC BUILDERS & CONTRACTORS – INLAND PAC CHAPTER	5,394,925	3,386,406	63%	Ĺ	8	71	550K	94.9%	0.0%	11.9%	231,982	3,691,183	438,446	4,361,611	1,033,314	19%	17.9%	95.7%
ASSOCIATED GENERAL CONTRACTORS	71,318,505	31,577,467	44%	L	8	74	550K	95.0%	0.0%	6.0%	3,066,696	34,419,439		39,556,946		45%	12.1%	95.7%
BUILDING INDUSTRY ASSOCIATION OF WA	82,909,423	39,015,000	47%	L	8	74	800K	100.0%	0.0%	2.5%	3,565,105	42,526,350	1,054,653	47,146,108	35,763,315	43%	14.0%	95.7%
GREATER VANCOUVER CHAMBER OF COMMERCE	2,450,782	979,946		L	5	68	500K	72.1%	0.0%	36.6%	105,384	1,068,141	390,759	1,564,284	886,498	36%	9.7%	95.7%
LEADINGAGE WA	8,840,313	4,891,633		L	2	72	500K	95.0%	0.0%	4.2%	380,133	5,331,880	221,582	5,933,595	2,906,718	33%	10.2%	95.7%
LIFE SCIENCE WA	2,897,783	855,012	30%	L	4	69	380K	93.9%	20.0%	16.5%	124,605	931,963	153,367	1,209,935	1,687,848	58%	21.3%	70.8%
MASTER BUILDERS ASSOCIATION – GRIP	59,137,881	33,997,316	57%	L	8	74	1M	100.0%	0.0%	1.8%	2,542,929	37,057,074	683,110	40,283,113	18,854,768	32%	13.3%	95.7%
NORTHWEST DISTRICT COUNCIL OF ASSEMBLIES OF GOD	1,146,765	479,660	42%	L	2	63	250K	77.5%	0.0%	36.8%	49,311	522,829	192,640	764,780	381,985	33%	17.8%	95.7%
PITB (PACIFIC INLAND TARIFF BUREAU)	26,944,175	16,877,512	63%	L	7	73	800K	100.0%	0.0%	2.4%	1,158,600	18,396,488	448,506	20,003,594	6,940,581	26%	13.9%	95.7%
SMART – A TEAM	49,296,430	26,354,432	53%	L	8	74	800K	99.8%	0.0%	2.5%	2,119,746	28,726,331	720,198	31,566,275	17,730,155	36%	13.8%	95.7%
SMART – DREAM TEAM	35,881,489	18,649,737	52%	L	8	74	1M	108.5%	0.0%	1.8%	1,542,904	20,328,213	356,821	22,227,938	13,653,551	38%	22.4%	95.7%
SOUTHWEST WA CONTRACTORS ASSOCIATION	1,942,666	208,385	11%	L	8	67	250K	48.0%	0.0%	102.8%	83,535	227,140	233,478	544,153	1,398,513	72%	8.5%	95.7%
WA STATE DEPARTMENT OF ENTERPRISE SERVICES	2,562,428	1,011,341	39%	L	3	68	550K	92.8%	40.0%	14.9%	110,184	1,117,219	166,404	1,393,807	1,168,621	46%	18.4%	46.5%
TRI CITY CONSTRUCTION COUNCIL	5,583,049	4,169,807	75%	L	7	71	1M	110.0%	35.0%	3.7%	240,071	4,545,090	168,755	4,953,916	629,133	11%	26.4%	56.9%
VIGILANT	27,961,550	20,288,511	73%	L	5	73	1M	100.0%	0.0%	1.3%	1,202,347	22,114,477	295,825	23,612,649	4,348,901	16%	12.7%	95.7%
WA ASSOCIATION OF SEWER & WATER DISTRICTS	1,152,354	219,875	19%	L	5	63	275K	48.2%	0.0%	101.2%	49,551	239,664	242,486	531,701	620,653	54%	8.1%	95.7%
WA FOOD INDUSTRY ASSOCIATION	19,102,697	12,088,262	63%	L	3	73	800K	112.3%	0.0%	0.6%	821,416	13,176,206	83,340	14,080,962	5,021,735	26%	25.2%	95.7%
WA HEALTH CARE ASSOCIATION	28,559,292	13,638,565	48%	L	2	73	500K	106.8%	0.0%	1.1%	1,228,050	14,866,036	170,276	16,264,362	12,294,930	43%	19.9%	95.7%
WA MANUFACTURERS COUNCIL (WMC)	9,085,293	4,393,159	48%	L	4	72	550K	140.0%	40.0%	1.6%	390,668	4,788,543	78,853	5,258,064	3,827,229	42%	56.6%	52.2%
WA RETAIL ASSOCIATION	12,603,197	5,831,479		L	3	72	800K	100.5%	0.0%	2.4%	541,937	6,356,312	153,848	7,052,097	5,551,100	44%	14.4%	95.7%
WA RETAIL ASSOCIATION – AUTOMOTIVE	5,269,756	3,779,648	72%	L	6	71	800K	120.5%	45.0%	2.0%	226,600	4,119,816	83,113	4,429,529	840,227	16%	35.8%	46.6%
WA STATE FARM BUREAU	45,644,017	37,216,834	82%	L	4	74	550K	101.7%	5.0%	1.7%	1,962,693	40,566,349	682,610	43,211,652	2,432,365	5%	15.0%	90.3%
WMC PLATINUM WA MANUFACTURERS COUNCIL	3,493,783	1,767,432	51%	L	5	69	550K	140.0%	40.0%	3.1%	150,233	1,926,501	59,583	2,136,317	1,357,466	39%	58.7%	51.6%
Subtotal – Associations	\$586,279,075	\$327,574,211	56%								\$25,210,003	\$357,070,748	\$10,239,823	\$392,520,574	\$193,758,501	33%		
Total Enrollment	\$612,818,607	\$343,860,160	56%								\$26,351,201	\$373,069,993	\$17,255,202	\$416,676,396	\$196,142,211	32%		

#### Individual Firms – Detail by Plan

				Retrospective		
	Standard	Developed	Standard	Policy Admin Incurred Loss Net Insurance Premium C	umulative	Ratio
	Premium	Losses l	oss Ratio	Expense & Expense Charge Indicated	Refund Re	efunded
Loss Based Plans						
28 Firms with Refunds	9,802,730	1,650,903	17%	421,516 2,793,836 1,248,930 4,464,282	5,338,448	54%
13 Firms with Assessments	12,387,306	11,600,454	94%	532,654 10,612,589 4,278,545 15,423,788	-3,036,482	-25%
Subtotal – 41	22,190,036	13,251,357	60%	954,170 13,406,425 5,527,475 19,888,070	2,301,966	10%
Average Firm Size	\$541,220					
Premium Based Plans						
9 Firms with Refunds	2,137,456	572,456	27%	91,910 697,253 875,568 1,664,731	472,725	22%
3 Firms with Assessments	2,212,040	2,462,136	111%	95,118 1,895,567 612,336 2,603,021	(390,981)	-18%
Subtotal – 12	4,349,496	3,034,592	70%	187,028 2,592,820 1,487,904 4,267,752	81,744	2%
Average Firm Size	\$362,458					

These results have been updated to reflect the outcome of customers' requests for reconsideration.

Note: The information in this report is considered a "snapshot" of how these retro particpants are performing at a specific point in time.

The values shown are subject to change and should only be referred to as an approximation.

# Refund/Assessment Summary Enrollment Beginning: 7/1/2016 Third Evaluation

**PAF:** 1.0435

							IIIII E	vaiuation										
										Net				Retrospective				
	Standard	Developed	Standard		Hazard	Size	Single Loss	Max Loss	Min Loss	Insurance	Policy Admin	Incurred Loss	Net Insurance	Premium	Cumulative	Ratio		Max
Association Name	Premium	Losses	Loss Ratio	Plan	Group	Group	Limit	Ratio	Ratio	Charge%	Expense	& Expense	Charge	Indicated	Refund	Refunded	Max Risk%	Refund%
Subtotal – 38 Firms with Refunds	24,115,451	10,721,137	44%								1,157,542	12,121,842	3,432,761	16,712,145	7,403,306	31%		
Subtotal – 23 Firms with Assessments	17,262,911	21,367,293	124%								828,619	14,081,996	5,302,251	20,212,866	(2,949,955)	-17%		
Subtotal – 61 Individual Firms	41,378,362	32,088,430	78%								1,986,161	26,203,838	8,735,012	36,925,011	4,453,351	11%		
Average Firm Size	\$678,334																	
ARCHBRIGHT	48,869,769	39,123,154	80%	L	5	74	1M	147.0%	52.0%	0.0%	2,345,749	41,861,775	6,698	44,214,222	4,655,547	10%	62.1%	39.6%
ASSOCIATED BUILDERS AND CONTRACTORS OF WESTERN WA	25,191,974	7,690,735	31%	L	8	73	120K	72.3%	28.0%	75.0%	1,209,215	8,229,086	6,167,700	15,606,001	9,585,973	38%	40.0%	42.8%
ASSOC BUILDERS & CONTRACTORS – INLAND PAC CHAPTER	5,483,323	4,042,396	74%	L	8	71	500K	97.0%	10.0%	20.2%	263,200	4,325,364	872,768	5,461,332	21,991	0%	29.5%	82.3%
ASSOCIATED GENERAL CONTRACTORS	69,153,393	34,980,571	51%	L	8	74	500K	160.0%	20.0%	6.8%	3,319,363	37,429,211	2,533,658	43,282,232	25,871,161	37%	87.6%	72.4%
BUILDING INDUSTRY ASSOCIATION OF WA	85,729,421	41,455,080	48%	L	8	74	800K	160.0%	0.0%	6.8%	4,115,012	44,356,936	3,007,666	51,479,614	34,249,807	40%	87.6%	95.2%
GREATER VANCOUVER CHAMBER OF COMMERCE	2,442,318	789,841	32%	L	5	68	500K	80.0%	40.0%	29.0%	117,231	1,045,312	303,130	1,465,673	976,645	40%	15.2%	40.0%
LEADINGAGE WA	9,424,033	3,905,386	41%	L	2	72	500K	95.0%	0.0%	14.4%	452,354	4,178,763	603,250	5,234,367	4,189,666	44%	21.1%	95.2%
LIFE SCIENCE WA	2,596,508	1,025,364	39%	L	4	68	500K	103.0%	35.0%	13.7%	124,632	1,097,139	149,784	1,371,555	1,224,953	47%	30.0%	52.6%
MASTER BUILDERS ASSOCIATION – GRIP	56,382,705	27,600,049	49%	L	8	74	500K	142.0%	45.0%	6.4%	2,706,370	29,532,052	1,898,409	34,136,831	22,245,874	39%	66.5%	44.0%
NORTHWEST DISTRICT COUNCIL OF ASSEMBLIES OF GOD	1,173,709	198,925	17%	L	2	63	250K	74.0%	0.0%	43.4%	56,338	212,850	92,346	361,534	812,175	69%	18.3%	95.2%
PITB (PACIFIC INLAND TARIFF BUREAU)	29,762,771	21,564,368	72%	L	7	73	500K	135.0%	50.0%	4.6%	1,428,613	23,073,874	1,064,513	25,567,000	4,195,771	14%	55.9%	39.2%
SMART – A TEAM	48,078,925	28,108,259	58%	L	8	74	500K	135.0%	0.0%	8.3%	2,307,788	30,075,837	2,503,753	34,887,378	13,191,547	27%	61.3%	95.2%
SMART – DREAM TEAM	36,666,158	21,882,158	60%	L	8	74	1M	140.0%	0.0%	2.9%	1,759,976	23,413,909	684,389	25,858,274	10,807,884	29%	59.0%	95.2%
SOUTHWEST WA CONTRACTORS ASSOCIATION	2,421,056	1,003,424	41%	L	8	68	120K	43.8%	0.0%	132.1%	116,211	1,073,664	1,418,731	2,608,606	(187,550)	-8%	13.6%	95.2%
WA STATE DEPARTMENT OF ENTERPRISE SERVICES	2,646,238	2,959,817	112%	L	3	68	500K	85.6%	40.0%	23.2%	127,019	2,423,742	563,266	3,114,027	(467,789)	-18%	17.7%	42.5%
TRI CITY CONSTRUCTION COUNCIL	6,211,847	6,436,603	104%	L	7	71	1M	160.0%	35.0%	1.0%	298,169	6,887,165	70,270	7,255,604	(1,043,757)	-17%	77.7%	57.4%
VIGILANT	29,661,455	19,992,240	67%	L	5	73	1M	136.0%	57.0%	0.1%	1,423,750	21,391,697	13,049	22,828,496	6,832,959	23%	50.4%	34.2%
WA ASSOCIATION OF SEWER & WATER DISTRICTS	1,108,017	616,910	56%	L	5	63	250K	48.2%	0.0%	101.2%	53,185	571,449	578,357	1,202,991	(94,974)	-9%	8.6%	95.2%
WA FOOD INDUSTRY ASSOCIATION	18,667,934	10,433,646	56%	L	3	73	1M	150.0%	32.5%	1.0%	896,061	11,164,001	108,213	12,168,275	6,499,659	35%	66.9%	60.1%
WA HEALTH CARE ASSOCIATION	31,316,403	16,998,423	54%	L	2	73	1M	130.0%	30.0%	2.7%	1,503,187	18,188,313	495,104	20,186,604	11,129,799	36%	47.7%	62.2%
WA MANUFACTURERS COUNCIL (WMC)	12,017,136	6,549,827	55%	L	4	72	500K	160.0%	0.0%	2.4%	576,823	7,008,315	170,127	7,755,265	4,261,871	35%	80.2%	95.2%
WA RETAIL ASSOCIATION	12,663,162	8,726,493	69%	L	4	72	500K	160.0%	30.0%	2.3%	607,832	9,337,348	217,859	10,163,039	2,500,123	20%	80.0%	62.4%
WA RETAIL ASSOCIATION – AUTOMOTIVE	4,619,443	3,032,502	66%	L	5	70	500K	160.0%	30.0%	3.0%	221,733	3,244,777	97,596	3,564,106	1,055,337	23%	81.1%	62.1%
WA TRUCKING ASSOCIATIONS	5,911,018	3,427,189	58%	L	8	71	500K	76.0%	50.0%	31.8%	283,729	3,667,092	1,166,935	5,117,756	793,262	13%	12.0%	24.7%
WA STATE FARM BUREAU	53,849,894	32,943,631	61%	L	4	74	120K	79.8%	56.0%	34.7%	2,584,795	35,249,685	12,216,977	50,051,457	3,798,437	7%	19.8%	14.5%
Subtotal – Associations	\$602,048,610	\$345,486,991	57%								\$28,898,335	\$369,039,356	\$37,004,548	\$434,942,239	\$167,106,371	28%		
Total Enrollment	\$643,426,972	\$377,575,421	59%								\$30,884,496	\$395,243,194	\$45,739,560	\$471,867,250	\$171,559,722	27%		

#### Individual Firms – Detail by Plan

				Retrospective
	Standard	Developed	Standard	Policy Admin Incurred Loss Net Insurance Premium Cumulative Ratio
	Premium	Losses	Loss Ratio	Expense & Expense Charge Indicated Refund Refunded
Loss Based Plans				
29 Firms with Refunds	22,279,103	9,852,546	44%	1,069,397 11,192,449 2,885,028 15,146,874 7,132,229 32%
13 Firms with Assessments	10,384,294	13,783,448	133%	498,446 9,342,790 2,959,743 12,800,979 -2,416,685 -23%
Subtotal – 42	32,663,397	23,635,994	72%	1,567,843 20,535,239 5,844,771 27,947,853 4,715,544 14%
Average Firm Size	\$777,700			
Premium Based Plans				
9 Firms with Refunds	1,836,348	868,591	47%	88,145 929,393 547,733 1,565,271 271,077 15%
10 Firms with Assessments	6,878,617	7,583,845	110%	330,173 4,739,206 2,342,508 7,411,887 <mark>(533,270)</mark> -8%
Subtotal – 19	8,714,965	8,452,436	97%	418,318 5,668,599 2,890,241 8,977,158 <mark>(262,193)</mark> -3%
Average Firm Size	\$458,682			

These results have been updated to reflect the outcome of customers' requests for reconsideration.

Note: The information in this report is considered a "snapshot" of how these retro particpants are performing at a specific point in time.

The values shown are subject to change and should only be referred to as an approximation.