### Refund/Assessment Summary Enrollment Beginning: 10/1/2018

10/1/2018
<b>First Evaluation</b>

							111561	_valuation										
										Net				Retrospective				
	Standard	Developed	Standard		Hazard	Size	Single Loss	Max Loss	Min Loss	Insurance	Policy Admin	Incurred Loss	Net Insurance	Premium	Cumulative	Ratio	Max	Max
Association Name	Premium	Losses	Loss Ratio	Plan	Group	Group	Limit	Ratio	Ratio	Charge%	Expense	& Expense	Charge	Indicated	Refund	Refunded	Risk%	Refund%
Subtotal – 11 Firms with Refunds	3,286,821	837,330	0 25%								141,333	929,522	851,837	1,922,692	1,364,129	42%		
Subtotal – 7 Firms with Assessments	3,205,900	3,564,200	0 111%								137,854	2,920,973	1,231,460	4,290,287	(1,084,387)	-34%		
Subtotal – 18 Individual Firms	6,492,721	4,401,530	0 68%								279,187	3,850,495	2,083,297	6,212,979	279,742	4%		
Average Firm Size	360,707																	
501(C) AGENCIES TRUST	10,409,531	7,439,617	7 71%	L	3	72	0	92.5%	0.0%	5.5%	447,610	8,109,183	449,095	9,005,888	1,403,643	13%	8.8%	95.7%
ASSOCIATION OF WA BUSINESS – RETAIL, WHLSL, SRVCS	16,319,098	12,901,858		L	4	73	500k	100.0%	0.0%	2.6%	701,721		-	15,131,257	1,187,841	7%	14.1%	95.7%
ASSOCIATION OF WA BUSINESS – HOSPITALITY	6,593,468	5,328,842	1 81%	L	3	71	500k	100.0%	0.0%	5.0%	283,519	5,808,437	288,377	6,380,333	213,135	3%	16.6%	95.7%
ASSOCIATION OF WA BUSINESS	13,528,402	9,061,606	6 67%	L	5	73	500k	100.0%	0.0%	3.2%	581,721	9,877,151	313,886	10,772,758	2,755,644	20%	14.7%	95.7%
THURSTON COUNTY CHAMBER OF COM	1,424,540	765,564	4 54%	L	4	65	UNLIMITED	83.7%	20.0%	28.6%	61,255	834,465	238,579	1,134,299	290,241	20%	19.5%	68.2%
TOWING & RECOVERY ASSOCIATION OF WA	1,102,762	842,794	4 76%	Р	7	63	500k	85.0%	40.0%	22.5%	47,419	918,645	247,680	1,213,744	(110,982)	-10%	17.7%	30.4%
Subtotal – Associations	\$49,377,801	\$36,340,280	0 74%								\$2,123,245	\$39,610,906	\$1,904,128	\$43,638,279	\$5,739,522	12%		
Total Enrollment	\$55,870,522	\$40,741,810	0 73%								\$2,402,432	\$43,461,401	\$3,987,425	\$49,851,258	\$6,019,264	11%		

## Individual Firms – Detail by Plan

							Retrospective		
	Standard	Developed	Standard	Policy Admin	Incurred Loss	Net Insurance	Premium	Cumulative	Ratio
	Premium	Losses	Loss Ratio	Expense	& Expense	Charge	Indicated	Refund	Refunded
oss Based Plans									
5 Firms with Refunds	2,008,185	601,020	30%	86,352	668,869	297,000	1,052,221	955,964	48%
5 Firms with Assessments	2,882,410	3,227,226	112%	123,944	2,734,893	1,054,939	3,913,776	-1,031,366	-36%
Subtotal – 10	4,890,595	3,828,246	78%	210,296	3,403,762	1,351,939	4,965,997	(75,402)	-2%
Average Firm Size	\$489,060								
Premium Based Plans									
6 Firms with Refunds	1,278,636	236,310	18%	54,981	260,653	554,837	870,471	408,165	32%
2 Firms with Assessments	323,490	336,974	104%	13,910	186,080	176,521	376,511	(53,021)	-16%
Subtotal – 8	1,602,126	573,284	36%	68,891	446,733	731,358	1,246,982	355,144	22%
Average Firm Size	\$200,266								

#### Created: 08-14-2020

**Note:** The information in this report is considered a "snapshot" of how these retro particpants are performing at a specific point in time. *The values shown are subject to change and should only be referred to as an approximation.* 

PAF: 1.1723

# Refund/Assessment Summary Enrollment Beginning:

10/1/2017 Second Evaluation

							Jecone		•									
										Net				Retrospective				
	Standard	Developed	Standard		Hazard	Size	Single Loss	Max Loss	Min Loss	Insurance	Policy Admin	Incurred Loss	Net Insurance	Premium	Cumulative	Ratio	Max	Max
Association Name	Premium	Losses	Loss Ratio	Plan	Group	Group	Limit	Ratio	Ratio	Charge%	Expense	& Expense	Charge	Indicated	Refund	Refunded	Risk%	Refund%
Subtotal – 12 Firms with Refunds	5,411,452	1,485,459	9 27%								232,692	1,843,811	1,061,908	3,138,411	2,273,041	42%		
Subtotal – 7 Firms with Assessments	2,775,426	3,473,796	5 125%								119,342	2,788,213	1,073,915	3,981,470	(1,206,044)	-43%		
Subtotal – 19 Individual Firms	8,186,878	4,959,255	5 61%								352,034	4,632,024	2,135,823	7,119,881	1,066,997	13%		
Average Firm Size	430,888																	
501(C) AGENCIES TRUST	11,806,978	8,576,611	1 73%	L	3	72	500k	93.7%	0.0%	5.4%	507,700	9,348,506	504,698	10,360,904	1,446,074	12%	10.0%	95.7%
ASSOCIATION OF WA BUSINESS – RETAIL, WHLSL, SRVCS	18,643,505	12,447,879		L	4	73	500k	100.0%	0.0%	2.6%	801,671	13,568,188	353,614	14,723,473	3,920,032	21%	14.1%	95.7%
ASSOCIATION OF WA BUSINESS – HOSPITALITY	7,778,627	5,177,789	9 67%	L	2	72	500k	100.0%	0.0%	2.5%	334,481	5,643,790	142,336	6,120,607	1,658,020	21%	14.0%	95.7%
ASSOCIATION OF WA BUSINESS	13,896,291	10,447,527	7 75%	L	5	73	500k	105.0%	60.0%	3.0%	597,541	11,387,804	338,901	12,324,246	1,572,045	11%	20.0%	29.6%
GREATER VANCOUVER CHAMBER OF COMMERCE	1,065,061	461,712	2 43%	L	4	63	250K	92.9%	60.0%	17.2%	45,798	696,550	119,481	861,829	203,232	19%	20.8%	20.5%
THURSTON COUNTY CHAMBER OF COM	1,416,323	993,248	3 70%	L	4	65	UNLIMITED	83.7%	20.0%	28.6%	60,902	1,082,640	309,533	1,453,075	(36,752)	-3%	19.5%	68.2%
TOWING & RECOVERY ASSOCIATION OF WA	1,220,312	693,336	5 57%	L	7	64	250K	63.4%	0.0%	67.8%	52,473	755,736	512,733	1,320,942	(100,630)	-8%	18.2%	95.7%
Subtotal – Associations	\$55,827,097	\$38,798,102	2 69%								\$2,400,566	\$42,483,214	\$2,281,296	\$47,165,076	\$8,662,021	16%		
Total Enrollment	\$64,013,975	\$43,757,357	7 68%								\$2,752,600	\$47,115,238	\$4,417,119	\$54,284,957	\$9,729,018	15%		

## Individual Firms – Detail by Plan

			individual Firms – Detail by Plan						
							Retrospective		
Standard	Developed	Standard		Policy Admin	Incurred Loss	Net Insurance	Premium	Cumulative	Ratio
Premium	Losses	Loss Ratio		Expense	& Expense	Charge	Indicated	Refund	Refunded
3,398,251	957,205	28%		146,125	1,069,379	415,016	1,630,520	1,767,731	52%
1,885,283	2,377,622	126%		81,066	2,240,364	625,608	2,947,038	-1,061,755	-56%
5,283,534	3,334,827	63%		227,191	3,309,743	1,040,624	4,577,558	705,976	13%
\$587,059									
2,013,201	528,254	26%		86,567	774,432	646,892	1,507,891	505,310	25%
890,143	1,096,174	123%		38,276	547,849	448,307	1,034,432	(144,289)	-16%
2,903,344	1,624,428	56%		124,843	1,322,281	1,095,199	2,542,323	361,021	12%
\$290,334									
	Premium 3,398,251 1,885,283 5,283,534 \$587,059 2,013,201 890,143 2,903,344	Premium Losses   3,398,251 957,205   1,885,283 2,377,622   5,283,534 3,334,827   \$587,059 2,013,201   2,013,201 528,254   890,143 1,096,174   2,903,344 1,624,428	Premium Losses Loss Ratio   3,398,251 957,205 28%   1,885,283 2,377,622 126%   5,283,534 3,334,827 63%   \$587,059 2 26%   2,013,201 528,254 26%   890,143 1,096,174 123%   2,903,344 1,624,428 56%	Standard Premium Developed Losses Standard Loss Ratio   3,398,251 957,205 28%   1,885,283 2,377,622 126%   5,283,534 3,334,827 63%   \$587,059 2   2,013,201 528,254 26%   890,143 1,096,174 123%   2,903,344 1,624,428 56%	Standard Premium Developed Losses Standard Loss Ratio Policy Admin Expense   3,398,251 957,205 28% 146,125   1,885,283 2,377,622 126% 81,066   5,283,534 3,334,827 63% 227,191   \$587,059 - - -   2,013,201 528,254 26% 86,567   890,143 1,096,174 123% 38,276   2,903,344 1,624,428 56% 124,843	Standard PremiumDeveloped LossesStandard Loss RatioPolicy Admin RepenseIncurred Loss & Expense3,398,251957,20528%146,1251,069,3791,885,2832,377,622126%81,0662,240,3645,283,5343,334,82763%227,1913,309,743\$587,0592,013,201528,25426%86,567774,432890,1431,096,174123%38,276547,8492,903,3441,624,42856%1,22,81	Standard PremiumDeveloped LossesStandard Loss RatioPolicy Admin Loss RatioIncurred Loss & ExpenseNet Insurance Charge3,398,251957,20528%146,1251,069,379415,0161,885,2832,377,622126%81,0662,240,364625,6085,283,5343,334,82763%227,1913,309,7431,040,624\$587,059528,25426%86,567774,432646,8922,013,201528,25426%38,276547,849448,3072,903,3441,624,42856%124,8431,322,2811,095,199	Standard Premium Developed Losses Standard Losse Developed Losse Standard Losse Policy Admin Losse Incurred Loss Net Insurance Premium Premium Indicated   3,398,251 957,205 28% 1,069,379 415,016 1,630,520   1,885,283 2,377,622 126% 1,069,379 415,016 1,630,520   5,283,534 3,334,827 63% 2,2940,364 625,608 2,947,038   5,283,534 3,334,827 63% 63% 2,947,038 2,271,91 3,309,743 1,040,624 4,577,558   2,013,201 528,254 26% 26% 86,567 774,432 646,892 1,507,891   890,143 1,096,174 123% 124,843 1,322,281 1,095,199 2,542,323   2,903,344 1,624,428 56% 56% 124,843 1,322,281 1,095,199 2,542,323	Standard PremiumDeveloped LossesStandard Loss RatioStandard Loss RatioPolicy Admin Loss RatioIncurred Loss K ExpenseNet Insurance ChargePremium IndicatedCumulative Refund3,398,251 1,885,283 2,377,622957,205 2,28% 2,377,62228% 1,26%1,669,379 3,334,827415,016 625,6081,630,520 2,240,3641,630,520 6,250,081,767,731 1,601,7551,885,283 5,283,534 5,283,534 5,283,534957,205 2,333,482728% 63%63%1,060,755 7,059,7691,060,754 7,05,9762,013,201 8,90,143 2,903,344528,254 1,096,17426% 1,23%86,567 1,24,242777,432 5,42,323646,892 4,8307 

### Created: 08-14-2020

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# **Refund/Assessment Summary Enrollment Beginning:**

10/1/2016 Third Evaluation

								Lvaluation										
										Net				Retrospective				
	Standard	Developed	Standard		Hazard	Size	Single Loss	Max Loss	Min Loss	Insurance	Policy Admin	Incurred Loss	Net Insurance	Premium	Cumulative	Ratio	Max	Max
Association Name	Premium	Losses	Loss Ratio	Plan	Group	Group	Limit	Ratio	Ratio	Charge%	Expense	& Expense	Charge	Indicated	Refund	Refunded	Risk%	Refund%
Subtotal – 14 Firms with Refunds	5,287,105	1,662,441	1 31%								253,781	1,860,172	1,485,126	3,599,079	1,688,026	32%		
Subtotal – 5 Firms with Assessments	2,900,000	2,627,374	4 91%								139,200	2,168,708	918,457	3,226,365	(326,365)	-11%		
Subtotal – 19 Individual Firms	8,187,105	4,289,815	5 52%								392,981	4,028,880	2,403,583	6,825,444	1,361,661	17%		
Average Firm Size	430,900																	
501(C) AGENCIES TRUST	15,685,146	9,459,655	5 60%	L	3	73	250K	70.0%	0.0%	39.7%	752,887	10,121,831	4,018,752	14,893,470	791,676	5%	9.4%	95.2%
ASSOCIATION OF WA BUSINESS – RETAIL, WHLSL, SRVCS	20,024,726	14,509,238		L	4	73	500k	110.0%	60.0%	5.1%	961,187	15,524,885		17,273,975	2,750,751	14%	28.5%	27.7%
ASSOCIATION OF WA BUSINESS – HOSPITALITY	8,082,748	5,342,513		L	2	72	500k	120.0%	60.0%	2.3%	387,972	5,716,489		6,235,443	1,847,305	23%	36.1%	29.5%
ASSOCIATION OF WA BUSINESS	13,811,205	9,241,323	3 67%	L	5	73	500k	100.0%	50.0%	10.8%	662,938	9,888,216	1,064,615	11,615,769	2,195,436	16%	23.3%	35.9%
ASSOCIATION OF WA BUSINESS – TRANS WHSE	5,399,820	4,879,200	90%	L	5	71	500k	120.0%	60.0%	3.2%	259,191	5,220,744	167,575	5,647,510	(247,690)	-5%	37.3%	28.9%
GREATER VANCOUVER CHAMBER OF COMMERCE	1,032,139	973,952	2 94%	L	4	62	500k	81.6%	40.0%	31.9%	49,543	901,181	287,907	1,238,631	(206,492)	-20%	20.0%	38.7%
THURSTON COUNTY CHAMBER OF COM	1,434,947	1,275,002	l 89%	L	4	65	500k	71.6%	15.0%	43.9%	68,877	1,098,574	482,067	1,649,518	(214,571)	-15%	15.0%	72.1%
TOWING & RECOVERY ASSOCIATION OF WA	1,401,202	1,451,765	5 104%	L	6	65	250K	63.2%	0.0%	62.9%	67,258	947,549	596,415	1,611,222	(210,020)	-15%	15.0%	95.2%
Subtotal – Associations	\$66,871,933	\$47,132,647	7 70%								\$3,209,853	\$49,419,469	\$7,536,216	\$60,165,538	\$6,706,395	10%		
Total Enrollment	\$75,059,038	\$51,422,462	2 69%								\$3,602,834	\$53,448,349	\$9,939,799	\$66,990,982	\$8,068,056	11%		

## Individual Firms – Detail by Plan

				individual Fillis – Detali by Fiali						
							I	Retrospective		
	Standard	Developed	Standard	Policy Ad	min I	ncurred Loss N	let Insurance	Premium	Cumulative	Ratio
	Premium	Losses	Loss Ratio	Expens	e	& Expense	Charge	Indicated	Refund	Refunded
Loss Based Plans										
6 Firms with Refunds	2,594,099	628,933	24%	124	,517	754,317	481,823	1,360,657	1,233,442	48%
2 Firms with Assessments	1,617,071	1,415,406	88%	77	,620	1,457,454	378,691	1,913,765	-296,694	-18%
Subtotal – 8	4,211,170	2,044,339	49%	202	,137	2,211,771	860,514	3,274,422	936,748	22%
Average Firm Size	\$526,396									
Premium Based Plans										
8 Firms with Refunds	2,693,006	1,033,508	38%	129	,264	1,105,855	1,003,303	2,238,422	454,584	17%
3 Firms with Assessments	1,282,929	1,211,968	94%	61	,580	711,254	539,766	1,312,600	(29,671)	-2%
Subtotal – 11	3,975,935	2,245,476	56%	190	,844	1,817,109	1,543,069	3,551,022	424,913	11%
Average Firm Size	\$361,449									

### Created: 08-14-2020

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PAF: 1.0617