Department of Labor Industries Retrospective Rating Program

## OCTOBER GROUP ADJUSTMENTS PROPOSED INSURANCE TABLES TESTING

|             |                  |                                       |                      |      |              |                      |                      |                      |                 | Current Tables & Parameters |               |                   |                     |                 | Proposed Tables & Parameters |               |                  |                     |                 | Change                      |                   |  |
|-------------|------------------|---------------------------------------|----------------------|------|--------------|----------------------|----------------------|----------------------|-----------------|-----------------------------|---------------|-------------------|---------------------|-----------------|------------------------------|---------------|------------------|---------------------|-----------------|-----------------------------|-------------------|--|
| RETRO<br>ID | COVERAGE<br>YEAR | RETRO NAME                            | STANDARD<br>PREMIUMS | SIZE | PLAN<br>TYPE | SINGLE LOSS<br>LIMIT | MAX<br>LOSS<br>RATIO | MIN<br>LOSS<br>RATIO | HAZARD<br>GROUP | FINAL<br>INCURRED<br>LOSSES | LOSS<br>RATIO | REFUND<br>AMOUNT  | PERCENT<br>RETURNED | HAZARD<br>GROUP | FINAL<br>INCURRED<br>LOSSES  | LOSS<br>RATIO | REFUND<br>AMOUNT | PERCENT<br>RETURNED | HAZARD<br>GROUP | FINAL<br>INCURRED<br>LOSSES | REFUND<br>AMOUNT  |  |
| 150         | 10/1/2020        | TOWING & RECOVERY ASSOCIATION OF WA   | \$1,001,001          | 63   | Р            | \$500K               | 0.8500               | 0.4000               | 7               | \$178,302                   | 17.81%        | \$296,697         | 29.6%               | 7               | \$153,128                    | 15.30%        | \$256,057        | 25.6%               | 0               | (\$25,174)                  | (\$40,641)        |  |
| 150         | 10/1/2019        | TOWING & RECOVERY ASSOCIATION OF WA   | \$1,032,225          | 63   | Р            | \$500K               | 0.8500               | 0.4000               | 7               | \$1,602,193                 | 155.22%       | (\$200,355)       | -19.4%              | 7               | \$1,375,981                  | 133.30%       | (\$258,520)      | -25.0%              | 0               | (\$226,211)                 | (\$58,165)        |  |
| 150         | 10/1/2018        | TOWING & RECOVERY ASSOCIATION OF WA   | \$1,102,762          | 63   | Р            | \$500K               | 0.8500               | 0.4000               | 7               | \$717,417                   | 65.06%        | \$25 <i>,</i> 678 | 2.3%                | 7               | \$616,126                    | 55.87%        | \$85,187         | 7.7%                | 0               | (\$101,291)                 | \$59 <i>,</i> 509 |  |
| 185         | 10/1/2020        | 501(C) AGENCIES TRUST                 | \$8,487,197          | 72   | L            | \$550K               | 0.9160               | 0.0000               | 3               | \$5,073,338                 | 59.78%        | \$2,269,102       | 26.7%               | 3               | \$4,357,041                  | 51.34%        | \$2,528,732      | 29.8%               | 0               | (\$716,297)                 | \$259,630         |  |
| 185         | 10/1/2019        | 501(C) AGENCIES TRUST                 | \$9,234,562          | 72   | L            | \$550K               | 0.9160               | 0.0000               | 3               | \$5,972,325                 | 64.67%        | \$1,947,161       | 21.1%               | 3               | \$5,129,102                  | 55.54%        | \$2,275,494      | 24.6%               | 0               | (\$843,223)                 | \$328,333         |  |
| 185         | 10/1/2018        | 501(C) AGENCIES TRUST                 | \$10,410,282         | 72   | L            | \$550K               | 0.9250               | 0.0000               | 3               | \$6,162,732                 | 59.20%        | \$2,873,247       | 27.6%               | 3               | \$5,292,626                  | 50.84%        | \$3,178,707      | 30.5%               | 0               | (\$870,107)                 | \$305,460         |  |
| 10128       | 10/1/2020        | AWB - RETAIL, WHOLESALE, SERVICES     | \$13,860,611         | 73   | L            | \$550K               | 1.0000               | 0.0000               | 4               | \$9,202,284                 | 66.39%        | \$3,021,047       | 21.8%               | 4               | \$7,903,028                  | 57.02%        | \$3,180,815      | 22.9%               | 0               | (\$1,299,256)               | \$159,767         |  |
| 10128       | 10/1/2019        | AWB - RETAIL, WHOLESALE, SERVICES     | \$13,578,116         | 73   | L            | \$500K               | 1.0000               | 0.0000               | 4               | \$8,959,180                 | 65.98%        | \$2,974,242       | 21.9%               | 4               | \$7,694,247                  | 56.67%        | \$3,027,197      | 22.3%               | 0               | (\$1,264,933)               | \$52,954          |  |
| 10128       | 10/1/2018        | AWB - RETAIL, WHOLESALE, SERVICES     | \$16,224,987         | 73   | L            | \$500K               | 1.0000               | 0.0000               | 4               | \$11,045,841                | 68.08%        | \$3,173,561       | 19.6%               | 4               | \$9,486,295                  | 58.47%        | \$3,254,316      | 20.1%               | 0               | (\$1,559,545)               | \$80,754          |  |
| 10598       | 10/1/2020        | AWB - HOSPITALITY                     | \$3,921,417          | 70   | L            | \$550K               | 1.0000               | 0.6000               | 3               | \$3,200,495                 | 81.62%        | \$37,631          | 1.0%                | 2               | \$2,748,622                  | 70.09%        | \$409,989        | 10.5%               | (1)             | (\$451 <i>,</i> 873)        | \$372,358         |  |
| 10598       | 10/1/2019        | AWB - HOSPITALITY                     | \$4,918,020          | 71   | L            | \$500K               | 1.0000               | 0.0000               | 2               | \$3,129,172                 | 63.63%        | \$1,157,327       | 23.5%               | 2               | \$2,687,369                  | 54.64%        | \$1,330,433      | 27.1%               | 0               | (\$441,803)                 | \$173,106         |  |
| 10598       | 10/1/2018        | AWB - HOSPITALITY                     | \$6,615,792          | 71   | L            | \$500K               | 1.0000               | 0.0000               | 3               | \$4,577,493                 | 69.19%        | \$1,094,129       | 16.5%               | 2               | \$3,931,204                  | 59.42%        | \$1,409,940      | 21.3%               | (1)             | (\$646,289)                 | \$315,811         |  |
| 10690       | 10/1/2020        | AWB - FACILITIES, PROPERTY MANAGEMENT | \$12,546,793         | 73   | L            | \$550K               | 1.0000               | 0.0000               | 6               | \$7,872,703                 | 62.75%        | \$3,145,102       | 25.1%               | 5               | \$6,761,168                  | 53.89%        | \$3,251,761      | 25.9%               | (1)             | (\$1,111,535)               | \$106,659         |  |
| 10690       | 10/1/2019        | AWB - FACILITIES, PROPERTY MANAGEMENT | \$11,950,083         | 73   | L            | \$500K               | 1.0000               | 0.0000               | 6               | \$8,812,863                 | 73.75%        | \$1,442,451       | 12.1%               | 5               | \$7,568,589                  | 63.34%        | \$1,534,494      | 12.8%               | (1)             | (\$1,244,275)               | \$92,042          |  |
| 10690       | 10/1/2018        | AWB - FACILITIES, PROPERTY MANAGEMENT | \$13,528,402         | 73   | L            | \$500K               | 1.0000               | 0.0000               | 5               | \$8,121,410                 | 60.03%        | \$3,813,026       | 28.2%               | 5               | \$6,974,761                  | 51.56%        | \$3,746,353      | 27.7%               | 0               | (\$1,146,649)               | (\$66,673)        |  |
| 11001       | 10/1/2020        | THURSTON COUNTY CHAMBER OF COMMERCE   | \$814,258            | 62   | L            | UNLIMITED            | 0.9290               | 0.6000               | 3               | \$420,210                   | 51.61%        | \$173,492         | 21.3%               | 4               | \$360,881                    | 44.32%        | \$151,220        | 18.6%               | 1               | (\$59,329)                  | (\$22,272)        |  |
| 11001       | 10/1/2019        | THURSTON COUNTY CHAMBER OF COMMERCE   | \$879 <i>,</i> 588   | 62   | L            | UNLIMITED            | 0.9290               | 0.6000               | 3               | \$765,141                   | 86.99%        | (\$106,923)       | -12.2%              | 4               | \$657,112                    | 74.71%        | \$3,533          | 0.4%                | 1               | (\$108,029)                 | \$110,455         |  |
| 11001       | 10/1/2018        | THURSTON COUNTY CHAMBER OF COMMERCE   | \$1,424,540          | 65   | L            | UNLIMITED            | 0.8370               | 0.2000               | 4               | \$1,528,459                 | 107.29%       | (\$307,944)       | -21.6%              | 4               | \$1,312,658                  | 92.15%        | (\$382,068)      | -26.8%              | 0               | (\$215,801)                 | (\$74,124)        |  |