## RETRO QUARTERLY REPORT 06/27/2024 GROUP SUMMARY RESULTS

	Projected results as of 06-27-2024 quarterly report							
Organization Name	Coverage Year Premium Amount		Projected Retro	Refund / (Assessment)		Total Incurred Losses		
		Premium	\$	%	Loss Ratio			
BUILDING INDUSTRY ASSN OF WA	07-01-2022	\$69,527,210	\$39,427,643	\$30,099,567	43.3%	\$32,620,349	46.9%	
BUILDING INDUSTRY ASSN OF WA	07-01-2021	\$68,008,364	\$36,127,949	\$31,880,415	46.9%	\$29,724,832	43.7%	
LEADINGAGE WASHINGTON	07-01-2022	\$6,149,046	\$5,826,877	\$322,169	5.2%	\$4,899,565	79.7%	
LEADINGAGE WASHINGTON	07-01-2021	\$5,719,006	\$5,002,485	\$716,521	12.5%	\$4,116,613	72.0%	
WA FOOD INDUSTRY ASSOCIATION	07-01-2022	\$19,927,841	\$17,254,518	\$2,673,323	13.4%	\$14,438,333	72.5%	
WA FOOD INDUSTRY ASSOCIATION	07-01-2021	\$19,526,624	\$15,080,666	\$4,445,958	22.8%	\$12,882,801	66.0%	
WA ST AUTO DEALERS ASSN	01-01-2023	\$20,216,053	\$16,079,377	\$4,136,676	20.5%	\$13,729,930	67.9%	
WA ST AUTO DEALERS ASSN	01-01-2022	\$19,832,930	\$16,747,304	\$3,085,626	15.6%	\$14,347,729	72.3%	
WA ST AUTO DEALERS ASSN	01-01-2021	\$19,980,990	\$15,698,913	\$4,282,077	21.4%	\$13,395,614	67.0%	
VIGILANT	07-01-2022	\$29,768,792	\$23,483,380	\$6,285,412	21.1%	\$19,200,788	64.5%	
VIGILANT	07-01-2021	\$27,090,684	\$20,440,880	\$6,649,804	24.5%	\$16,644,551	61.4%	
ARCHBRIGHT	07-01-2022	\$30,901,292	\$26,197,487	\$4,703,805	15.2%	\$22,389,611	72.5%	
ARCHBRIGHT	07-01-2021	\$33,441,819	\$23,175,522	\$10,266,297	30.7%	\$19,487,189	58.3%	
WASHINGTON STATE FARM BUREAU	07-01-2022	\$24,570,608	\$25,347,346	(\$776,738)	-3.2%	\$21,724,461	88.4%	
WASHINGTON STATE FARM BUREAU	07-01-2021	\$24,926,296	\$25,263,270	(\$336,974)	-1.4%	\$21,635,588	86.8%	
WA HOSPITALITY ASSOCIATION	01-01-2023	\$45,514,048	\$45,788,708	(\$274,660)	-0.6%	\$39,802,633	87.5%	
WA HOSPITALITY ASSOCIATION	01-01-2022	\$40,382,278	\$34,360,789	\$6,021,489	14.9%	\$29,625,543	73.4%	
WA HOSPITALITY ASSOCIATION	01-01-2021	\$36,152,095	\$28,535,474	\$7,616,621	21.1%	\$24,500,865	67.8%	
AWC RETRO	01-01-2023	\$17,861,846	\$15,476,655	\$2,385,191	13.4%	\$11,716,599	65.6%	
AWC RETRO	01-01-2022	\$15,440,777	\$17,611,154	(\$2,170,377)	-14.1%	\$16,738,650	108.4%	
AWC RETRO	01-01-2021	\$17,754,877	\$20,250,528	(\$2,495,651)	-14.1%	\$16,483,940	92.8%	
WA HEALTH CARE ASSOCIATION	07-01-2022	\$17,299,087	\$18,004,116	(\$705,029)	-4.1%	\$15,669,966	90.6%	
WA HEALTH CARE ASSOCIATION	07-01-2021	\$17,725,296	\$15,137,887	\$2,587,409	14.6%	\$13,011,511	73.4%	
TOWING & RECOVERY ASSOCIATION OF WASHINGTON	10-01-2022	\$1,269,424	\$877,362	\$392,062	30.9%	\$141,337	11.1%	
TOWING & RECOVERY ASSOCIATION OF WASHINGTON	10-01-2021	\$1,132,933	\$1,345,867	(\$212,934)	-18.8%	\$1,467,188	129.5%	
TOWING & RECOVERY ASSOCIATION OF WASHINGTON	10-01-2020	\$1,004,998	\$707,117	\$297,881	29.6%	\$165,565	16.5%	
501(C) AGENCIES TRUST	10-01-2022	\$8,541,035	\$9,393,395	(\$852,360)	-10.0%	\$9,605,178	112.5%	
501(C) AGENCIES TRUST	10-01-2021	\$8,124,975	\$8,716,357	(\$591,382)	-7.3%	\$7,252,259	89.3%	
501(C) AGENCIES TRUST	10-01-2020	\$8,487,201	\$5,098,086	\$3,389,115	39.9%	\$4,102,545	48.3%	
WA MANUFACTURERS COUNCIL	07-01-2022	\$11,662,642	\$8,063,471	\$3,599,171	30.9%	\$6,723,915	57.7%	
WA MANUFACTURERS COUNCIL	07-01-2021	\$12,044,406	\$6,218,738	\$5,825,668	48.4%	\$5,069,029	42.1%	
ASSOC BUILDERS & CONTRACTORS OF WESTERN WA	07-01-2022	\$27,830,612	\$20,878,717	\$6,951,895	25.0%	\$17,014,056	61.1%	
ASSOC BUILDERS & CONTRACTORS OF WESTERN WA	07-01-2021	\$26,136,292	\$15,532,498	\$10,603,794	40.6%	\$12,455,510	47.7%	
ASSN OF WA BUSINESS - MFG	01-01-2023	\$12,905,229	\$9,222,015	\$3,683,214	28.5%	\$7,751,085	60.1%	
ASSN OF WA BUSINESS - MFG	01-01-2022	\$10,121,871	\$7,472,941	\$2,648,930	26.2%	\$6,209,320	61.3%	
ASSN OF WA BUSINESS - MFG	01-01-2021	\$9,266,977	\$6,013,688	\$3,253,289	35.1%	\$4,954,263	53.5%	

## RETRO QUARTERLY REPORT 06/27/2024 GROUP SUMMARY RESULTS

	Projected results as of 06-27-2024 quarterly report							
Organization Name	Coverage Year	i Premium i i	Projected Retro	Refund / (Assessment)		Total Incurred		
			Premium	\$	%	Losses	Loss Ratio	
SMART 'A' TEAM	07-01-2022	\$36,756,511	\$24,441,359	\$12,315,152	33.5%	\$19,844,878	54.0%	
SMART 'A' TEAM	07-01-2021	\$34,130,486	\$23,907,363	\$10,223,123	30.0%	\$19,479,352	57.1%	
SMART DREAM TEAM	07-01-2022	\$26,376,506	\$12,130,914	\$14,245,592	54.0%	\$9,766,908	37.0%	
SMART DREAM TEAM	07-01-2021	\$25,070,689	\$10,945,802	\$14,124,887	56.3%	\$8,764,204	35.0%	
PITB TRANS WAREHOUSE FACILITIES	07-01-2022	\$22,215,877	\$16,539,285	\$5,676,592	25.6%	\$13,956,978	62.8%	
PITB TRANS WAREHOUSE FACILITIES	07-01-2021	\$22,050,817	\$11,868,909	\$10,181,908	46.2%	\$9,780,562	44.4%	
ASSN OF WA BUSINESS RETAIL WHLSL SRVCS	10-01-2022	\$14,722,987	\$8,324,372	\$6,398,615	43.5%	\$6,909,453	46.9%	
ASSN OF WA BUSINESS RETAIL WHLSL SRVCS	10-01-2021	\$13,991,532	\$9,058,443	\$4,933,089	35.3%	\$7,597,160	54.3%	
ASSN OF WA BUSINESS RETAIL WHLSL SRVCS	10-01-2020	\$13,896,513	\$9,030,416	\$4,866,097	35.0%	\$7,575,652	54.5%	
SOUTHWEST WASHINGTON CONTRACTORS ASSOCIATION	07-01-2022	\$1,402,584	\$938,243	\$464,341	33.1%	\$455,896	32.5%	
SOUTHWEST WASHINGTON CONTRACTORS ASSOCIATION	07-01-2021	\$1,400,318	\$982,452	\$417,866	29.8%	\$478,904	34.2%	
GREATER VANCOUVER CHAMBER OF COMMERCE - MANUFACTURING	07-01-2022	\$2,121,130	\$1,454,948	\$666,182	31.4%	\$916,026	43.2%	
GREATER VANCOUVER CHAMBER OF COMMERCE - MANUFACTURING	07-01-2021	\$2,297,746	\$2,404,359	(\$106,613)	-4.6%	\$1,548,646	67.4%	
WA ASSN OF SEWER & WATER DISTS	07-01-2022	\$959,128	\$1,162,488	(\$203,360)	-21.2%	\$976,317	101.8%	
WA ASSN OF SEWER & WATER DISTS	07-01-2021	\$1,007,284	\$644,238	\$363,046	36.0%	\$390,822	38.8%	
WA ST MCDONALDS OPERATORS ASSN	01-01-2023	\$3,406,227	\$2,666,405	\$739,822	21.7%	\$2,231,159	65.5%	
WA ST MCDONALDS OPERATORS ASSN	01-01-2022	\$3,211,939	\$2,395,791	\$816,148	25.4%	\$1,998,954	62.2%	
WA ST MCDONALDS OPERATORS ASSN	01-01-2021	\$3,127,209	\$1,752,860	\$1,374,349	43.9%	\$1,432,927	45.8%	
NW DISTRICT COUNCIL OF THE ASSEMBLIES OF GOD INC	07-01-2022	\$883,596	\$1,017,733	(\$134,137)	-15.2%	\$637,996	72.2%	
NW DISTRICT COUNCIL OF THE ASSEMBLIES OF GOD INC	07-01-2021	\$796,551	\$706,786	\$89,765	11.3%	\$432,991	54.4%	
LIFE SCIENCE WASHINGTON	07-01-2022	\$2,861,985	\$900,227	\$1,961,758	68.5%	\$617,360	21.6%	
LIFE SCIENCE WASHINGTON	07-01-2021	\$3,274,493	\$1,381,066	\$1,893,427	57.8%	\$997,992	30.5%	
SMART ADVANTAGE	01-01-2023	\$10,836,676	\$10,018,903	\$817,773	7.5%	\$8,468,803	78.1%	
SMART ADVANTAGE	01-01-2022	\$9,319,270	\$5,995,037	\$3,324,233	35.7%	\$4,959,432	53.2%	
SMART ADVANTAGE	01-01-2021	\$9,900,305	\$6,994,573	\$2,905,732	29.3%	\$5,823,386	58.8%	
TRI CITY CONSTRUCTION COUNCIL	07-01-2022	\$3,840,069	\$3,801,044	\$39,025	1.0%	\$2,945,096	76.7%	
TRI CITY CONSTRUCTION COUNCIL	07-01-2021	\$3,916,609	\$4,973,379	(\$1,056,770)	-27.0%	\$3,892,022	99.4%	
WA RETAIL ASSOCIATION	07-01-2022	\$10,167,529	\$11,857,864	(\$1,690,335)	-16.6%	\$12,654,530	124.5%	
WA RETAIL ASSOCIATION	07-01-2021	\$9,903,588	\$8,660,962	\$1,242,626	12.5%	\$7,331,512	74.0%	
WA RETAIL ASSOCIATION - AUTO	07-01-2022	\$8,056,203	\$9,532,921	(\$1,476,718)	-18.3%	\$7,754,592	96.3%	
WA RETAIL ASSOCIATION - AUTO	07-01-2021	\$6,220,510	\$5,463,858	\$756,652	12.2%	\$4,549,927	73.1%	
ASSN OF WA BUSINESS HOSPITALITY	10-01-2022	\$4,941,205	\$4,533,572	\$407,633	8.2%	\$3,786,711	76.6%	
ASSN OF WA BUSINESS HOSPITALITY	10-01-2021	\$4,631,423	\$4,473,678	\$157,745	3.4%	\$3,745,898	80.9%	
ASSN OF WA BUSINESS HOSPITALITY	10-01-2020	\$3,921,332	\$3,104,032	\$817,300	20.8%	\$2,528,765	64.5%	
PITB SERVICES INC MANUFACTURING PROCESSING	01-01-2022	\$3,765,799	\$3,400,708	\$365,091	9.7%	\$2,560,122	68.0%	
PITB SERVICES INC MANUFACTURING PROCESSING	01-01-2021	\$3,877,109	\$2,940,299	\$936,810	24.2%	\$2,192,404	56.5%	

## RETRO QUARTERLY REPORT 06/27/2024 GROUP SUMMARY RESULTS

	Projected results as of 06-27-2024 quarterly report							
Organization Name	Coverage Year	Standard Premium Amount	Projected Retro Premium	Refund / (Assessment)		Total Incurred		
				\$	%	Losses	Loss Ratio	
ASSOCIATED GENERAL CONTRACTORS	07-01-2022	\$67,220,439	\$40,853,706	\$26,366,733	39.2%	\$32,852,133	48.9%	
ASSOCIATED GENERAL CONTRACTORS	07-01-2021	\$61,570,838	\$34,952,716	\$26,618,122	43.2%	\$27,955,836	45.4%	
ASSN OF WA BUSINESS FACILITIES PROPERTY MANAGEMENT	10-01-2022	\$14,091,309	\$9,311,862	\$4,779,447	33.9%	\$7,733,905	54.9%	
ASSN OF WA BUSINESS FACILITIES PROPERTY MANAGEMENT	10-01-2021	\$11,618,096	\$5,031,029	\$6,587,067	56.7%	\$4,025,507	34.6%	
ASSN OF WA BUSINESS FACILITIES PROPERTY MANAGEMENT	10-01-2020	\$12,559,042	\$7,845,654	\$4,713,388	37.5%	\$6,489,932	51.7%	
MASTER BUILDERS ASSOCIATION GRIP	07-01-2022	\$50,478,120	\$31,367,660	\$19,110,460	37.9%	\$26,301,490	52.1%	
MASTER BUILDERS ASSOCIATION GRIP	07-01-2021	\$47,713,499	\$30,147,614	\$17,565,885	36.8%	\$25,309,530	53.0%	
PITB ELITE DISTILLATION CHEMICALS FOOD	01-01-2023	\$6,091,859	\$4,856,842	\$1,235,017	20.3%	\$3,902,284	64.1%	
PITB ELITE DISTILLATION CHEMICALS FOOD	01-01-2022	\$6,270,566	\$5,596,980	\$673,586	10.7%	\$4,617,685	73.6%	
PITB ELITE DISTILLATION CHEMICALS FOOD	01-01-2021	\$6,835,383	\$5,877,648	\$957,735	14.0%	\$4,839,914	70.8%	
THURSTON COUNTY CHAMBER OF COMMERCE	10-01-2022	\$703,702	\$557,459	\$146,243	20.8%	\$201,025	28.6%	
THURSTON COUNTY CHAMBER OF COMMERCE	10-01-2021	\$807,279	\$750,885	\$56,394	7.0%	\$575,573	71.3%	
THURSTON COUNTY CHAMBER OF COMMERCE	10-01-2020	\$814,258	\$972,920	(\$158,662)	-19.5%	\$768,043	94.3%	
ARCHBRIGHT - WRPS	01-01-2023	\$3,557,834	\$3,721,687	(\$163,853)	-4.6%	\$3,094,948	87.0%	
ARCHBRIGHT - WRPS	01-01-2022	\$3,254,415	\$3,021,840	\$232,575	7.1%	\$2,499,322	76.8%	
ARCHBRIGHT - WRPS	01-01-2021	\$3,006,269	\$2,170,936	\$835,333	27.8%	\$1,770,630	58.9%	
WA TRUCKING ASSOCIATIONS	01-01-2023	\$2,913,587	\$2,933,765	(\$20,178)	-0.7%	\$2,007,472	68.9%	
WA TRUCKING ASSOCIATIONS	01-01-2022	\$3,500,277	\$3,136,557	\$363,720	10.4%	\$2,174,225	62.1%	
WA TRUCKING ASSOCIATIONS	01-01-2021	\$3,454,624	\$2,352,024	\$1,102,600	31.9%	\$1,493,960	43.2%	
WA STATE PHARMACY ASSOCIATION	04-01-2022	\$446,846	\$155,647	\$291,199	65.2%	\$68,989	15.4%	
WA STATE PHARMACY ASSOCIATION	04-01-2021	\$405,467	\$210,896	\$194,571	48.0%	\$96,794	23.9%	
WASHINGTON STATE DENTAL ASSN	04-01-2023	\$3,151,691	\$1,398,381	\$1,753,310	55.6%	\$726,873	23.1%	
WASHINGTON STATE DENTAL ASSN	04-01-2022	\$2,845,709	\$2,646,015	\$199,694	7.0%	\$1,779,706	62.5%	
WASHINGTON STATE DENTAL ASSN	04-01-2021	\$2,558,505	\$2,849,462	(\$290,957)	-11.4%	\$1,869,961	73.1%	
WASHINGTON CANNABUSINESS ASSN	04-01-2023	\$3,550,113	\$4,032,312	(\$482,199)	-13.6%	\$3,120,810	87.9%	
WASHINGTON CANNABUSINESS ASSN	04-01-2022	\$2,997,948	\$3,260,259	(\$262,311)	-8.7%	\$2,488,415	83.0%	
WASHINGTON CANNABUSINESS ASSN	04-01-2021	\$2,927,113	\$2,152,883	\$774,230	26.5%	\$1,539,231	52.6%	
STATE OF WASHINGTON (DES)	07-01-2022	\$2,091,068	\$1,357,433	\$733,635	35.1%	\$1,007,199	48.2%	
STATE OF WASHINGTON (DES)	07-01-2021	\$2,353,652	\$2,809,097	(\$455,445)	-19.4%	\$2,178,883	92.6%	
WA STATE PHARMACY ASSOCIATION	04-01-2023	\$500,250	\$229,238	\$271,012	54.2%	\$102,778	20.5%	