Retrospective Rating Program

		Project	<mark>ed results</mark> as a	of 09/28/2021	1 quarterly re	port	
Organization Name	Coverage	Standard	Projected	Refund/(Assessment)		Final	
	Year	Premium	Retro			Incurred	Loss Ratio
	Tear	Amount	Premium	\$	%	Losses	
501(C) AGENCIES TRUST	10/1/2019	\$9,228,833	\$7,859,835	\$1,368,998	14.8%	\$6,468,708	70.1%
501(C) AGENCIES TRUST	10/1/2018	\$10,410,282	\$7,786,645	\$2,623,637	25.2%	\$6,379,716	61.3%
ARCHBRIGHT	7/1/2020	\$34,402,351	\$28,075,981	\$6,326,370	18.4%	\$23,843,310	69.3%
ARCHBRIGHT	7/1/2019	\$41,884,921	\$36,692,276	\$5,192,645	12.4%	\$31,279,178	74.7%
ARCHBRIGHT	7/1/2018	\$49,286,689	\$44,065,967	\$5,220,722	10.6%	\$37,678,862	76.4%
ARCHBRIGHT - WRPS	1/1/2020	\$2,237,169	\$1,084,250	\$1,152,919	51.5%	\$825,250	36.9%
ARCHBRIGHT - WRPS	1/1/2019	\$3,181,224	\$2,310,718	\$870,506	27.4%	\$1,887,427	59.3%
ARCHBRIGHT - WRPS	1/1/2018	\$2,917,132	\$1,798,950	\$1,118,182	38.3%	\$1,061,415	36.4%
ASSN OF WA BUSINESS - HOSPITALITY	10/1/2019	\$4,918,020	\$3,640,982	\$1,277,038	26.0%	\$3,023,628	61.5%
ASSN OF WA BUSINESS - HOSPITALITY	10/1/2018	\$6,615,792	\$5,875,633	\$740,159	11.2%	\$4,886,875	73.9%
ASSN OF WA BUSINESS - MFG	1/1/2020	\$8,779,140	\$5,996,432	\$2,782,708	31.7%	\$4,957,547	56.5%
ASSN OF WA BUSINESS - MFG	1/1/2019	\$9,369,669	\$5,085,452	\$4,284,217	45.7%	\$4,131,390	44.1%
ASSN OF WA BUSINESS - MFG	1/1/2018	\$12,459,591	\$5,907,379	\$6,552,212	52.6%	\$4,719,867	37.9%
ASSN OF WA BUSINESS - RETAIL, WHOLESALE, SERVICES	10/1/2019	\$13,578,119	\$11,118,285	\$2,459,834	18.1%	\$9,419,129	69.4%
ASSN OF WA BUSINESS - RETAIL, WHOLESALE, SERVICES	10/1/2018	\$16,228,368	\$13,440,965	\$2,787,403	17.2%	\$11,394,008	70.2%
ASSN OF WA BUSINESS - FACILITIES, PROPERTY MGMT	10/1/2019	\$11,950,083	\$10,417,720	\$1,532,363	12.8%	\$8,733,576	73.1%
ASSN OF WA BUSINESS - FACILITIES, PROPERTY MGMT	10/1/2018	\$13,528,402	\$10,062,923	\$3,465,479	25.6%	\$8,430,439	62.3%
ASSOC BUILDERS & CONTRACTORS - IPC	7/1/2018	\$4,916,337	\$4,691,086	\$225,251	4.6%	\$3,673,461	74.7%
ASSOC BUILDERS & CONTRACTORS OF WESTERN WA	7/1/2020	\$25,899,059	\$15,428,947	\$10,470,112	40.4%	\$12,374,814	47.8%
ASSOC BUILDERS & CONTRACTORS OF WESTERN WA	7/1/2019	\$25,747,072	\$15,949,000	\$9,798,072	38.1%	\$12,830,022	49.8%
ASSOC BUILDERS & CONTRACTORS OF WESTERN WA	7/1/2018	\$24,854,845	\$18,751,608	\$6,103,237	24.6%	\$15,283,505	61.5%
ASSOCIATED GENERAL CONTRACTORS	7/1/2020	\$63,775,508	\$38,765,104	\$25,010,404	39.2%	\$31,172,914	48.9%
ASSOCIATED GENERAL CONTRACTORS	7/1/2019	\$65,751,780	\$41,514,450	\$24,237,330	36.9%	\$33,478,569	50.9%
ASSOCIATED GENERAL CONTRACTORS	7/1/2018	\$68,564,037	\$43,966,131	\$24,597,906	35.9%	\$35,495,527	51.8%
AWC RETRO (ASSOCIATION OF WA CITIES)	1/1/2020	\$17,198,805	\$15,709,781	\$1,489,024	8.7%	\$12,275,585	71.4%
AWC RETRO (ASSOCIATION OF WA CITIES)	1/1/2019	\$18,404,256	\$14,387,776	\$4,016,480	21.8%	\$11,149,038	60.6%
AWC RETRO (ASSOCIATION OF WA CITIES)	1/1/2018	\$18,925,461	\$16,155,812	\$2,769,649	14.6%	\$12,580,449	66.5%
BUILDING INDUSTRY ASSN OF WA	7/1/2020	\$69,677,537	\$43,978,822	\$25,698,715	36.9%	\$36,688,911	52.7%
BUILDING INDUSTRY ASSN OF WA	7/1/2019	\$70,382,994	\$40,293,667	\$30,089,327	42.8%	\$33,362,695	47.4%
BUILDING INDUSTRY ASSN OF WA	7/1/2018	\$76,668,223	\$46,168,976	\$30,499,247	39.8%	\$38,380,495	50.1%

Department of Labor and Industries Retrospective Rating Program

		Project	<mark>ed results</mark> as a	of 09/28/2021	21 quarterly report							
Organization Name	Coverage	Standard	Projected	Refund/(Assessment)		Final						
	Year	Premium	Retro	\$	%	Incurred	Loss Ratio					
		Amount	Premium			Losses						
GREATER VANCOUVER CHAMBER OF COMMERCE - MFG	7/1/2020	\$2,342,606	\$1,474,031	\$868,575	37.1%	\$922,448	39.4%					
GREATER VANCOUVER CHAMBER OF COMMERCE - MFG	7/1/2019	\$2,335,350	\$1,004,681	\$1,330,669	57.0%	\$607,394	26.0%					
GREATER VANCOUVER CHAMBER OF COMMERCE - MFG	7/1/2018	\$2,388,726	\$2,666,757	(\$278,031)	-11.6%	\$2,315,414	96.9%					
LEADINGAGE WASHINGTON	7/1/2020	\$5,880,759	\$5,551,891	\$328,868	5.6%	\$4,586,081	78.0%					
LEADINGAGE WASHINGTON	7/1/2019	\$6,924,956	\$6,901,469	\$23,487	0.3%	\$5,816,706	84.0%					
LEADINGAGE WASHINGTON	7/1/2018	\$7,568,718	\$8,315,580	(\$746,862)	-9.9%	\$7,037,908	93.0%					
LIFE SCIENCE WASHINGTON	7/1/2020	\$2,868,840	\$2,838,053	\$30,787	1.1%	\$2,156,491	75.2%					
LIFE SCIENCE WASHINGTON	7/1/2019	\$2,896,636	\$1,047,962	\$1,848,674	63.8%	\$733,534	25.3%					
LIFE SCIENCE WASHINGTON	7/1/2018	\$3,018,665	\$1,879,295	\$1,139,370	37.7%	\$1,377,911	45.6%					
MASTER BUILDERS ASSOCIATION - GRIP	7/1/2020	\$48,823,873	\$40,766,273	\$8,057,600	16.5%	\$34,832,076	71.3%					
MASTER BUILDERS ASSOCIATION - GRIP	7/1/2019	\$47,208,749	\$26,917,889	\$20,290,860	43.0%	\$22,419,663	47.5%					
MASTER BUILDERS ASSOCIATION - GRIP	7/1/2018	\$56,288,057	\$35,369,766	\$20,918,291	37.2%	\$29,681,638	52.7%					
NW DISTRICT COUNCIL OF THE ASSEMBLIES OF GOD	7/1/2020	\$759,148	\$798,875	(\$39,727)	-5.2%	\$502,093	66.1%					
NW DISTRICT COUNCIL OF THE ASSEMBLIES OF GOD	7/1/2019	\$868,737	\$780,254	\$88,483	10.2%	\$492,426	56.7%					
NW DISTRICT COUNCIL OF THE ASSEMBLIES OF GOD	7/1/2018	\$1,039,597	\$811,239	\$228,358	22.0%	\$513,895	49.4%					
PITB - TRANSPORTATION, WAREHOUSE, FACILITIES	7/1/2020	\$21,073,726	\$11,686,099	\$9,387,627	44.5%	\$9,654,467	45.8%					
PITB - TRANSPORTATION, WAREHOUSE, FACILITIES	7/1/2019	\$24,317,521	\$14,414,096	\$9,903,425	40.7%	\$11,972,731	49.2%					
PITB - TRANSPORTATION, WAREHOUSE, FACILITIES	7/1/2018	\$26,458,963	\$20,508,195	\$5,950,768	22.5%	\$17,348,117	65.6%					
PITB ELITE - DISTILLATION, CHEMICALS, FOOD	1/1/2020	\$7,462,008	\$4,980,270	\$2,481,738	33.3%	\$4,038,720	54.1%					
PITB ELITE - DISTILLATION, CHEMICALS, FOOD	1/1/2019	\$12,502,826	\$13,247,743	(\$744,917)	-6.0%	\$12,997,777	104.0%					
PITB ELITE - DISTILLATION, CHEMICALS, FOOD	1/1/2018	\$11,823,767	\$12,731,582	(\$907,815)	-7.7%	\$10,539,952	89.1%					
PITB SERVICES INC - MANUFACTURING, PROCESSING	1/1/2020	\$4,528,095	\$2,527,245	\$2,000,850	44.2%	\$1,923,808	42.5%					
PITB SERVICES INC - MANUFACTURING, PROCESSING	1/1/2019	\$6,186,242	\$5,222,505	\$963,737	15.6%	\$4,087,973	66.1%					
PITB SERVICES INC - MANUFACTURING, PROCESSING	1/1/2018	\$16,920,087	\$14,625,877	\$2,294,210	13.6%	\$12,207,559	72.1%					
SMART 'A' TEAM	7/1/2020	\$37,990,151	\$24,485,851	\$13,504,300	35.5%	\$19,837,452	52.2%					
SMART 'A' TEAM	7/1/2019	\$40,410,709	\$23,308,356	\$17,102,353	42.3%	\$19,431,430	48.1%					
SMART 'A' TEAM	7/1/2018	\$44,241,882	\$32,386,914	\$11,854,968	26.8%	\$27,461,223	62.1%					
SMART ADVANTAGE	1/1/2020	\$9,782,054	\$7,544,872	\$2,237,182	22.9%	\$6,315,742	64.6%					
SMART ADVANTAGE	1/1/2019	\$10,136,194	\$6,618,202	\$3,517,992	34.7%	\$5,428,158	53.6%					
SMART ADVANTAGE	1/1/2018	\$11,291,533	\$7,307,118	\$3,984,415	35.3%	\$5,892,718	52.2%					

Projected results as of 09/28/2021 quarterly report							
Organization Name	Coverage	Standard Projected		Refund/(Assessment)		Final	
	Year	Premium	Retro		-	Incurred	Loss Ratio
	rear	Amount	Premium	\$	%	Losses	
SMART DREAM TEAM	7/1/2020	\$25,905,486	\$13,248,953	\$12,656,533	48.9%	\$10,834,678	41.8%
SMART DREAM TEAM	7/1/2019	\$28,163,224	\$12,339,069	\$15,824,155	56.2%	\$9,935,613	35.3%
SMART DREAM TEAM	7/1/2018	\$34,854,601	\$18,006,648	\$16,847,953	48.3%	\$14,870,735	42.7%
SOUTHWEST WASHINGTON CONTRACTORS ASSOCIATION	7/1/2020	\$1,614,671	\$874,296	\$740,375	45.9%	\$400,254	24.8%
SOUTHWEST WASHINGTON CONTRACTORS ASSOCIATION	7/1/2019	\$1,631,989	\$1,141,690	\$490,299	30.0%	\$536,322	32.9%
SOUTHWEST WASHINGTON CONTRACTORS ASSOCIATION	7/1/2018	\$1,760,783	\$976,747	\$784,036	44.5%	\$461,561	26.2%
STATE OF WASHINGTON (DES) DEPT OF ENTERPRISE SERVICES	7/1/2019	\$2,280,311	\$1,141,379	\$1,138,932	49.9%	\$828,271	36.3%
STATE OF WASHINGTON (DES) DEPT OF ENTERPRISE SERVICES	7/1/2018	\$2,334,216	\$2,071,658	\$262,558	11.2%	\$1,564,955	67.0%
THURSTON COUNTY CHAMBER OF COMMERCE	10/1/2019	\$879,588	\$1,050,980	(\$171,392)	-19.5%	\$854,739	97.2%
THURSTON COUNTY CHAMBER OF COMMERCE	10/1/2018	\$1,424,540	\$1,628,773	(\$204,233)	-14.3%	\$1,118,348	78.5%
TOWING & RECOVERY ASSOCIATION OF WA	10/1/2019	\$1,031,971	\$1,232,277	(\$200,306)	-19.4%	\$1,861,165	180.4%
TOWING & RECOVERY ASSOCIATION OF WA	10/1/2018	\$1,102,762	\$1,144,570	(\$41,808)	-3.8%	\$779,331	70.7%
TRI CITY CONSTRUCTION COUNCIL	7/1/2020	\$4,709,053	\$1,988,967	\$2,720,086	57.8%	\$1,491,791	31.7%
TRI CITY CONSTRUCTION COUNCIL	7/1/2019	\$5,138,430	\$3,574,522	\$1,563,908	30.4%	\$2,851,765	55.5%
TRI CITY CONSTRUCTION COUNCIL	7/1/2018	\$5,060,165	\$3,874,894	\$1,185,271	23.4%	\$3,110,725	61.5%
VIGILANT	7/1/2020	\$25,055,975	\$23,831,464	\$1,224,511	4.9%	\$19,647,823	78.4%
VIGILANT	7/1/2019	\$22,963,215	\$18,328,334	\$4,634,881	20.2%	\$14,973,649	65.2%
VIGILANT	7/1/2018	\$28,196,306	\$17,672,808	\$10,523,498	37.3%	\$14,720,709	52.2%
WA ASSN OF SEWER & WATER DISTRICTS	7/1/2020	\$1,069,575	\$893,941	\$175,634	16.4%	\$551,478	51.6%
WA ASSN OF SEWER & WATER DISTRICTS	7/1/2019	\$1,144,658	\$1,244,383	(\$99,725)	-8.7%	\$556,884	48.7%
WA ASSN OF SEWER & WATER DISTRICTS	7/1/2018	\$1,185,712	\$1,289,015	(\$103,303)	-8.7%	\$701,149	59.1%
WA FOOD INDUSTRY ASSOCIATION	7/1/2020	\$18,103,463	\$16,547,804	\$1,555,659	8.6%	\$14,265,372	78.8%
WA FOOD INDUSTRY ASSOCIATION	7/1/2019	\$18,111,808	\$13,801,216	\$4,310,592	23.8%	\$11,780,412	65.0%
WA FOOD INDUSTRY ASSOCIATION	7/1/2018	\$18,491,660	\$13,110,750	\$5,380,910	29.1%	\$11,092,187	60.0%
WA HEALTH CARE ASSOCIATION	7/1/2020	\$20,065,503	\$21,101,444	(\$1,035,941)	-5.2%	\$18,373,923	91.6%
WA HEALTH CARE ASSOCIATION	7/1/2019	\$22,902,611	\$19,055,578	\$3,847,033	16.8%	\$16,405,800	71.6%
WA HEALTH CARE ASSOCIATION	7/1/2018	\$25,855,504	\$19,655,061	\$6,200,443	24.0%	\$16,834,773	65.1%
WA HOSPITALITY ASSOCIATION	1/1/2020	\$32,132,554	\$28,246,772	\$3,885,782	12.1%	\$24,459,932	76.1%
WA HOSPITALITY ASSOCIATION	1/1/2019	\$51,247,787	\$48,629,063	\$2,618,724	5.1%	\$42,269,097	82.5%
WA HOSPITALITY ASSOCIATION	1/1/2018	\$55,496,728	\$42,178,950	\$13,317,778	24.0%	\$36,230,094	65.3%

Retrospective Rating Program

Projected results as of 09/28/2021 quarterly report							
Organization Name	Coverage	Standard Premium Amount	Projected Retro Premium	Refund/(Assessment)		Final Incurred	Loss Ratio
	Year			\$	%	Losses	
WA MANUFACTURERS COUNCIL	7/1/2020	\$12,040,327	\$8,268,196	\$3,772,131	31.3%	\$6,891,510	57.2%
WA MANUFACTURERS COUNCIL	7/1/2019	\$7,951,535	\$6,252,119	\$1,699,416	21.4%	\$5,189,592	65.3%
WA MANUFACTURERS COUNCIL	7/1/2018	\$8,287,841	\$5,378,152	\$2,909,689	35.1%	\$4,409,486	53.2%
WA RETAIL ASSOCIATION	7/1/2020	\$9,899,142	\$11,772,494	(\$1,873,352)	-18.9%	\$10,150,105	102.5%
WA RETAIL ASSOCIATION	7/1/2019	\$10,493,172	\$8,236,945	\$2,256,227	21.5%	\$6,981,168	66.5%
WA RETAIL ASSOCIATION	7/1/2018	\$12,021,118	\$9,383,471	\$2,637,647	21.9%	\$7,950,301	66.1%
WA RETAIL ASSOCIATION - AUTO	7/1/2020	\$6,202,994	\$5,167,336	\$1,035,658	16.7%	\$4,221,445	68.1%
WA RETAIL ASSOCIATION - AUTO	7/1/2019	\$6,235,335	\$7,579,003	(\$1,343,668)	-21.5%	\$8,284,997	132.9%
WA RETAIL ASSOCIATION - AUTO	7/1/2018	\$5,897,957	\$5,986,253	(\$88,296)	-1.5%	\$4,943,271	83.8%
WA ST AUTO DEALERS ASSN	1/1/2020	\$20,189,232	\$13,235,683	\$6,953,549	34.4%	\$11,164,008	55.3%
WA ST AUTO DEALERS ASSN	1/1/2019	\$23,177,838	\$20,816,348	\$2,361,490	10.2%	\$17,890,963	77.2%
WA ST AUTO DEALERS ASSN	1/1/2018	\$24,843,340	\$19,841,695	\$5,001,645	20.1%	\$16,946,510	68.2%
WA ST MCDONALDS OPERATORS ASSN	1/1/2020	\$3,199,434	\$1,814,526	\$1,384,908	43.3%	\$1,484,776	46.4%
WA ST MCDONALDS OPERATORS ASSN	1/1/2019	\$3,712,726	\$2,530,697	\$1,182,029	31.8%	\$2,099,334	56.5%
WA ST MCDONALDS OPERATORS ASSN	1/1/2018	\$4,093,564	\$2,524,074	\$1,569,490	38.3%	\$2,078,971	50.8%
WA STATE PHARMACY ASSOCIATION	4/1/2020	\$357,362	\$25,658	\$331,704	92.8%	\$4,692	1.3%
WA STATE PHARMACY ASSOCIATION	4/1/2019	\$391,245	\$53,053	\$338,192	86.4%	\$19,730	5.0%
WA STATE PHARMACY ASSOCIATION	4/1/2018	\$416,096	\$66,465	\$349,631	84.0%	\$26,453	6.4%
WA TRUCKING ASSOCIATION	1/1/2020	\$2,438,676	\$1,489,524	\$949,152	38.9%	\$921,333	37.8%
WA TRUCKING ASSOCIATION	1/1/2019	\$1,966,913	\$2,349,288	(\$382,375)	-19.4%	\$1,763,496	89.7%
WA TRUCKING ASSOCIATION	1/1/2018	\$2,308,488	\$1,505,073	\$803,415	34.8%	\$912,179	39.5%
WASHINGTON CANNABUSINESS ASSN	4/1/2020	\$2,659,611	\$2,878,433	(\$218,822)	-8.2%	\$2,138,731	80.4%
WASHINGTON STATE DENTAL ASSN	4/1/2020	\$1,862,527	\$1,671,465	\$191,062	10.3%	\$1,060,090	56.9%
WASHINGTON STATE FARM BUREAU	7/1/2020	\$29,635,579	\$25,316,697	\$4,318,882	14.6%	\$21,645,626	73.0%
WASHINGTON STATE FARM BUREAU	7/1/2019	\$32,942,397	\$29,191,182	\$3,751,215	11.4%	\$25,005,852	75.9%
WASHINGTON STATE FARM BUREAU	7/1/2018	\$37,609,316	\$37,855,754	(\$246,438)	-0.7%	\$32,625,995	86.7%
WMC PLATINUM (WA MANUFACTURERS COUNCIL)	7/1/2019	\$5,488,886	\$2,746,298	\$2,742,588	50.0%	\$2,180,716	39.7%
WMC PLATINUM (WA MANUFACTURERS COUNCIL)	7/1/2018	\$4,456,377	\$2,714,194	\$1,742,183	39.1%	\$2,096,048	47.0%